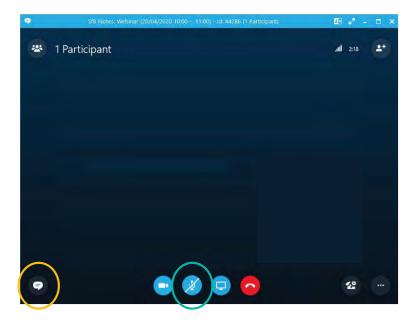




### **WELCOME TO THE WEBINAR!**

### Before we start...

- Due to the number of attendees, please keep your microphones muted at all times and switch off the webcam function
- You can use the conversation function anytime to submit your questions. They will be addressed during the Q&A at the end of the webinar





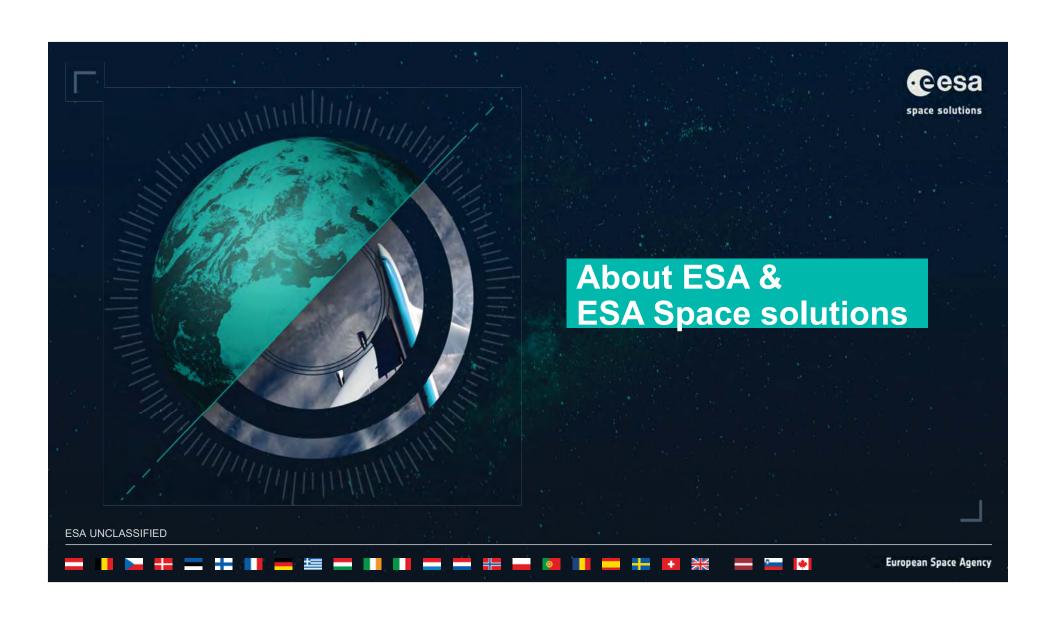




# **AGENDA**

- About ESA and ESA Space solutions
- · Space Systems for Safety and Security (4S) initiative
- 4S Announcement of Opportunity "Applications for Safety and Security"
  - Objectives
  - Areas of application
  - Activities
  - Funding
- Guest speakers
  - Ricardo Mendes TEKEVER (RAPSODY demo project)
  - Gerhard Heindl IABG (TT-GSAT demo project)
- 4S "Applications for Safety and Security": How to apply?
- 4S Technology & Product Development
- Open Questions & Answers session









# THE EUROPEAN SPACE AGENCY

### **Purpose of ESA**

To provide for and promote, for exclusively peaceful purposes, cooperation among European states in space research and technology and their space applications.

### **Facts and figures**

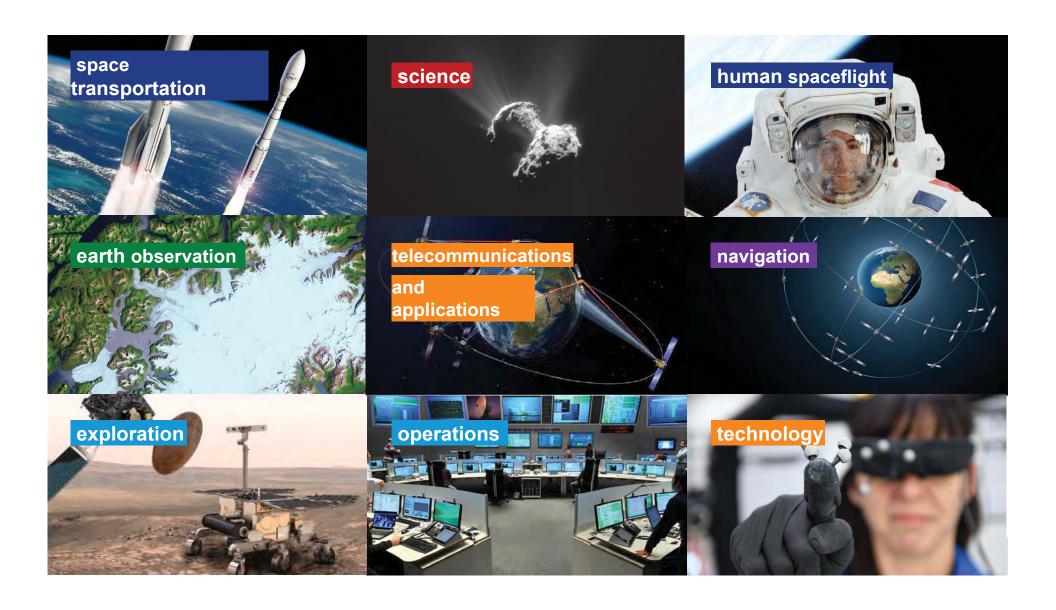
- Over 50 years of experience
- 22 Member States
- 8 sites across Europe and a spaceport in French Guiana
- Over 80 satellites designed, tested and operated in flight



ESA UNCLASSIFIED



**European Space Agency** 



### ightarrow ESA SPACE SOLUTIONS



### The largest space innovation network in the world

- The go-to place for business involving space to improve everyday life.
- Supporting European start-ups and SMEs to develop businesses using space technology and data.
- Offering funding, business and technical support to help to generate successful business and create jobs.





### ightarrow ESA SPACE SOLUTIONS OFFERS





Zero-equity funding (from €50k to €2M+ per activity)



A personalised ESA consultant



Technical support and commercial guidance



Tailored project management support



Access to our international network of ESA and partners



Access to our network of investors



Credibility of the ESA brand













































### A new Strategic Programme Line



### **ARTES 4.0** Space Systems for Safety and Security (4S)

- Next Generation 4S solutions to enable a safe and secure digitization
  - Complementary to terrestrial networks
  - Additional capacity, full coverage
  - Resilience, Security
  - Sovereignty

- ESA/ARTES/4S to boost European private and public Connectivity ambitions via innovation programs and quick in orbit system validation
  - ⇒ boost innovation for industry competitiveness and endeavours worldwide, including in Europe
  - ⇒ trigger and support public initiatives in Europe

4S Technology & Product Development

















# Announcement of Opportunity "Applications for Safety and Security "(4S) via AO 10494

### **Objectives:**

support the development of **innovative and sustainable applications** enabled by **space technologies** 

contributing to the safe and secure operations of services that are deemed critical for institutions, society and economy

in fields as various as transport, finance, health, energy production and distribution, public safety, etc.

Primary **focus** is on the **use of secure Satellite communications** available today or over the next decade (Next Generation Satcom infrastructure),

• This also includes SAT-AIS/VDES, satellite-based ADS-B and other RF signals collected from space.

**Integration** with other space assets such as **Satellite Navigation and Satellite Earth Observation** as well other non-space innovative technologies (e.g. ML/AI) is also of interest

ESA





### **AREAS OF APPLICATION**

# **Ensure Safe and Secure Transportation**

aviation

maritime

road/land

rail

manned

unmanned





**Utilities (Energy, water, telecom)** 

**Finance** 

Health

Infrastructures monitoring

Logistics

Protection of Critical infrastructures & Essential services

# Support Public Safety & Law enforcement

**Emergency Services** 

**Civil protection** 

Maritime surveillance

**Border surveillance** 



And others...

European Space Agency



# **ACTIVITIES**

#### DEMONSTRATION PROJECT

- implement and perform a pilot/pre-operational demonstration of the services with the involvement of relevant users
- validate the business case and undertake business development activities to ensure successful service rollout
- deliver a minimum viable service after the conclusion of the demo project

#### **FEASIBILITY STUDY**

Preparatory framework to assess and define new potentially sustainable applications and services

- assess the technical feasibility and commercial viability of service(s) able to meet the needs and conditions of relevant user community(ies),
- prepare the implementation of the service(s) on the targeted market and consolidate the business strategy
- secure the buy-in and involvement of important customers/users for the further implementation and market roll-out,
- reduce technical and commercial risks
- prepare a potential follow-on demonstration project

#### **USER-DRIVEN ACTIVITIES**

involvement of user communities and relevant stakeholders





# **FUNDING**

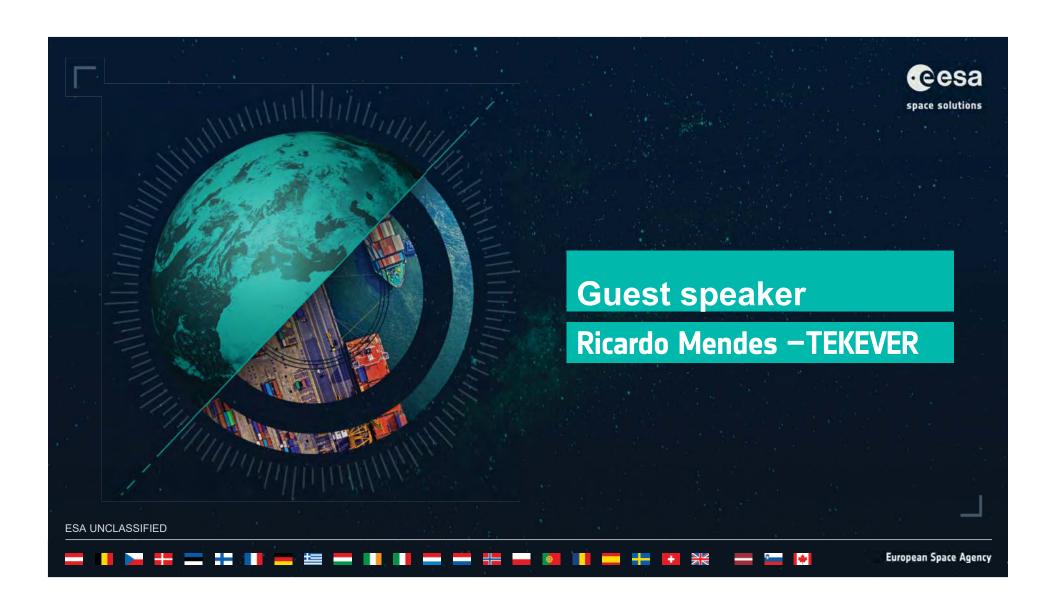
	Non-SME*	SME*	Universities & Research Institutes**
Feasibility Study	Up to 50%	Up to 80%	Up to 100%
Demo Project	Up to 50%	Up to 80%	Up to 80%

ESA will bear up to the above defined percentage of the acceptable project cost, and the remainder has to be financed by industry, institutions and users participating in the activity, and may be in cash or in-kind.



<sup>\*</sup>SME's are fulfilling the criteria defined in the European Commission Recommendation of 6 May 2003 (2003/361/EC) or as updated

<sup>\*\*</sup> with no commercial interest in product/service. The funding of Universities or Research Institutes shall not exceed 30% of the total allowable cost





# Who we are.

TEKEVER is **the leading** UAS manufacturer and service provider in Europe, delivering services to the **EMSA** and the **UK Home Office**, and exporting systems worldwide





# COMPLETE SYSTEMS DEVELOPMENT AND MANUFACTURING CAPABILITY

# Airframe design and aerodynamics

Tekever's engineering team is capable of designing and producing diverse airframes, suited for specific missions.

# Bespoke aircraft designs

We design and customize our systems based on specific mission requirements.

# In-house systems software development

All our system software (UAV+GCS) is produced inhouse by our developers

### **Proprietary C2**

Our proprietary C2 system is compatible with all our UAVs, and is NATO compatible.



#### **Electronics and PCB**

All the system electronics and PCB designs are custom-designed and manufactured by Tekever

### **Proprietary Payloads**

Tekever has strong expertise in advanced payload design and integration.

# Quick Prototyping Capabilities

Tekever's manufacturing facilities and interoperable subsystems allow us to test aircraft prototypes in extremely short timeframes

### **Proprietary Autopilot**

Tekever's Advanced Autopilot was fully developed internally, and is compatible with all our platforms





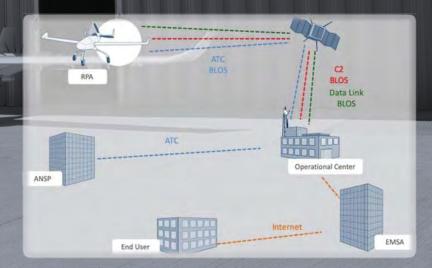


GOAL: Demonstrate the use of RPAS in a maritime context by developing two maritime services:

- A) Oil spill detection & Pollution Monitoring
- B) Search & Rescue

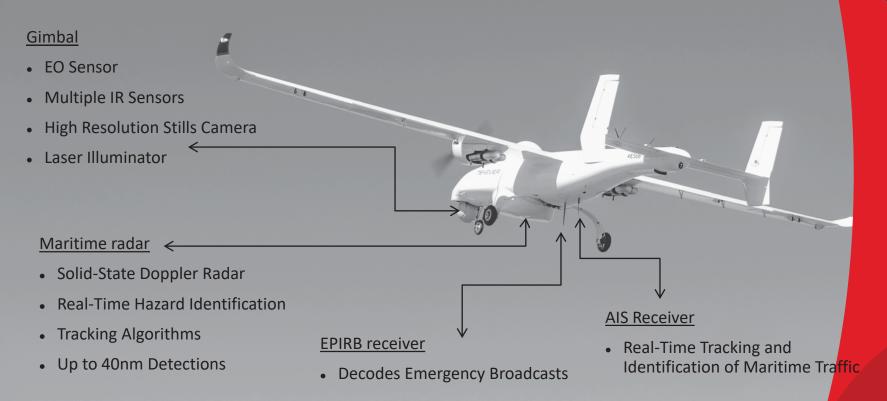
### New technological approach:

- 1. Low mass payloads, integrated into a single full capability maritime surveillance solution
- 2. Exploit Satellite communications capability to operate RPAS BLoS
- 3. Develop on-board and ground data reduction and processing algorithms to improve operational performance
- 4. Use realistic demonstration scenarios









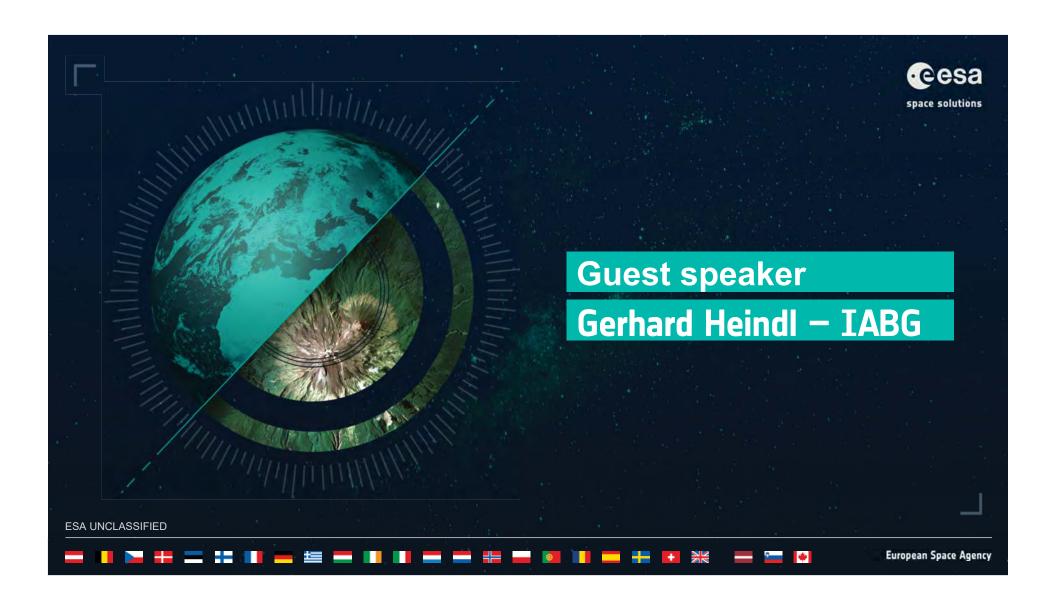
TEKEVER AS – all rights reserved



# The TEKEVER AR5 is the first to operate alongside manned assets

In 2020 the TEKEVER AR5 became the **first UAV** commercial service **ever** to operate alongside **manned assets**.







Multi Media Crew Communication



Ad-hoc Aerial Image Processing



Secure Localisation and Navigation



Decision Support and Operational Picture



# TEST AND TRIAL CENTRE FOR GEO-INFORMATION AND SATELLITE BASED RESCUE & EMERGENCY SERVICES (TT-GSAT)

Overview







As of: 30.11.2020 // V001

### **CONTENT**

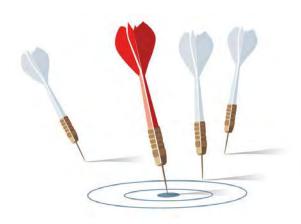








#### **OBJECTIVE**



Piloting a test and trial environment for authorities and organisations with security responsibilities where it is possible to touch, try out and play with real building blocks in order to creatively find and implement new solutions.

These building blocks can be individually combined with each other in order to try out and test the interaction of different equipment in different deployment scenarios.

In close cooperation with users and manufacturers from the targeted business.









Europe's gateway to space

digital.secure.networked.

We realize innovations for mobile people and goods

The experts for spatial data

Business Applications Programme • Feasibility Studies / Demonstration Projects • AO/1-6124/09/NL/US (Issue 5.3), ESA/IPC(2009)11, 09.153.75

#### CUSTOMER SEGMENTS AND SUPPORT FROM THE USER GROUPS

### Customer segments

- Emergency services
- Fire departments
- Police authorities
- Disaster protection
- Other public authorities and politics
- Industry and service providers
- Public and private institutes & innovation / competence centres

### Support from the user groups

- Participation in interviews, meetings and workshops
- Review of documents
- Support in finding, developing and defining use cases
- Participation in demonstrations
- Participation in ESA's System Acceptance Test milestone
- Provision of personnel and/or equipment (e.g. connection to IT systems, server, drones, telephones, robots, vehicles), provision of buildings, rooms, real estate

### **SUBJECT AREAS**



# Multi Media Crew Communication

Ad-hoc mesh communication network between mission vehicles, staff, sensors and robots

Reconnaissance with cameras and sensors mounted on robots



# **Ad-hoc Aerial Image Processing**

Earth Observation with satellites
Earth Observation with drones



# Secure Localization and Navigation

Navigation Testbed (GPS, Galileo, Galileo PRS)

Jamming and Spoofing
Detection

Indoor Navigation



# **Decision Support and Operational Picture**

Visualisation
Augmented Reality
Virtual Reality
Artificial Intelligence

#### **SPACE ASSETS**

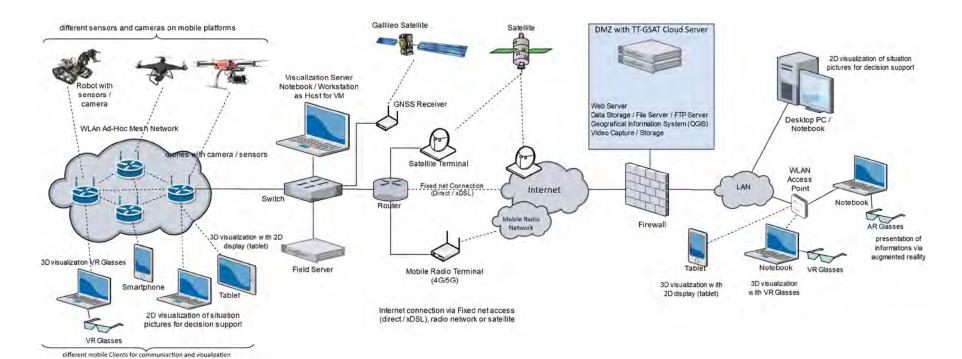
As of: 30.11.2020 // V001

Satellite Communications	<b>√</b>
Satellite Navigation	✓
Earth Observation	✓

- Satellite communication systems in combination with terrestrial communication systems like professional radio networks, commercial radio networks, terrestrial fibre networks for unreached availability in mission areas where the communication infrastructure is not available, overloaded or destroyed. What is more, local stand-alone ad-hoc networks can be connected with satellite network systems.
- Satellite navigation services for secure satellite-based positioning, navigation, tracking and synchronization, for example Galileo Public Regulated Service, Galileo Open Service, GPS.
- Earth observation services to deliver aerial photographs of high precision and actuality to obtain up-to-date information on the relevant mission or crisis event, its geographical extension, its temporal development, damages, etc.

33

### SYSTEM AND SERVICE ARCHITECTURE: SCENARIO OVERVIEW



Field

**Transmittance** 

Centre



### USE CASE MULTIMEDIA CREW COMMUNICATION

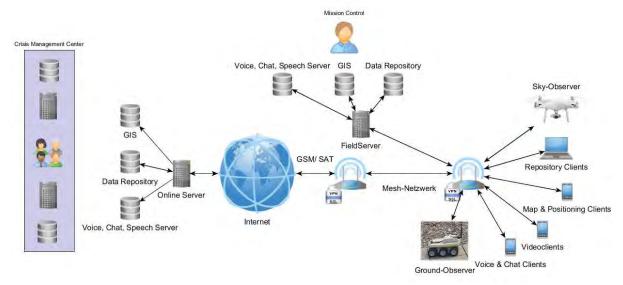
#### **OBJECTIVE:**

- Demonstration of resilient and reliable communication and internet-like services based on open source software.
- Even under special conditions like wide area disaster events, bad radio coverage or cyberattacks giving a strategic independency to be operational under all circumstances.

#### **SOLUTION:**

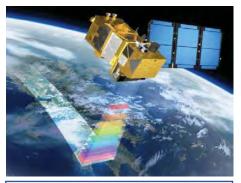
A building set of components and services for:

- Communication networks based on mesh nodes
- Data Repository
- Voice and video communication
- Messaging services
- Position and map visualization
- Sensoric surveys
- With/without connection to crisis management centre

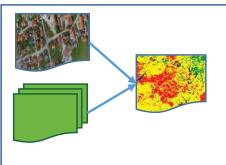




### EXAMPLE: USE CASE EARTH OBSERVATION DATA (SENTINEL/PLANET)











#### Image acquisition

- Sentinel-2, PlanetScope optical earth observation satellites
- Archive search based on area of interest
- Image selection
- Download and preprocessing (atmospheric correction)

#### Image processing

- Provide metadata
- Analyse time series of imagery
- Detect objects and/or change
- Catalogue images, metadata and results of analyses in ERDAS APOLLO

#### Image dissemination

- as Web Services using ERDAS APOLLO
- OGC-conform standards WMTS, WMS
- Efficient image compression using ECWP
- Fast access



As of: 30.11.2020 // V001

### EXAMPLE: GNSS RECEIVER TESTING – LAB ENVIRONMENT

- Testing of different GNSS receivers in a laboratory environment
  - Recorded & replayed live GNSS signals
  - Simulated signals
- Comparison of different COTS-receivers and Galileo Public Regulated Service (PRS) receivers under
  - Nominal and
  - GNSS denied conditions
- Assessment of the influence of interferences (jamming and spoofing)
- Live-Demonstration of the enhanced anti-jamming and anti-spoofing capabilities of Galileo PRS receivers



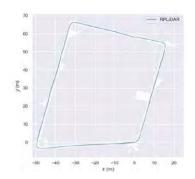
Components of the Jammer-Trap-Unit

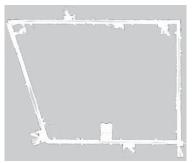
38



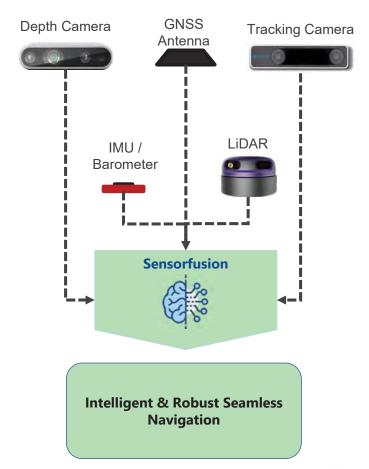
### **EXAMPLE: SEAMLESS NAVIGATION**

- Prepare a robust and high accurate position in the transition of outdoor and indoor environments
- Strengthen GNSS position with optical Sensors based on:
  - Computer vision
  - Sensor fusion
- Possibility to map, localize and detect unknown environments









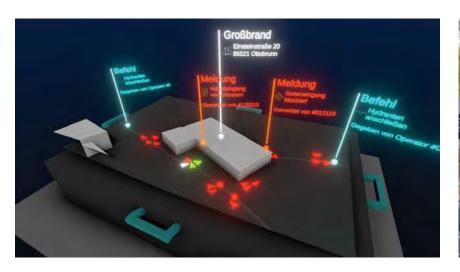
As of: 30.11.2020 // V001

#### **EXAMPLE: VISUALISATION**

- Presentation of site by different aerial imaging and informational mapping solutions
- Presentation of real time and near real time information of staff, vehicles, equipment, sensors and objects
- Visualization of additional data provided by other TT-GSAT scenarios
- Real time geodata processing on site and in the field of application



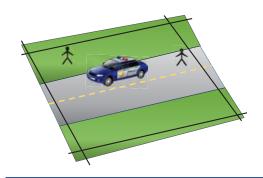
### **EXAMPLE: VIRTUAL AND AUGMENTED REALITY**





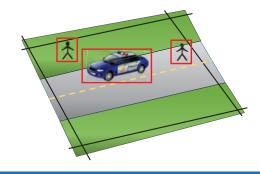
- Event identification from live streams or video feeds displayed in the virtual environment
- Manual placement of event occurrence or augmentation with meta data e.g. to alert or hazard indication
- Event notification in connected virtual environments (AR/VR glasses)
- Interactive change of directional or meta data information as instruction of the remote units
- Change of group members or change of mission task to be displayed and communicated via AR Glasses
- Insertion of tactic commands as highlighted text in the virtual remote units

### **EXAMPLE: ARTIFICIAL INTELLIGENCE BASED OBJECT RECOGNITION**



#### **INPUT**

- georeferenced aerial pictures
- georeferenced video streams
- drone, satellite, ...
- transmission via
  - radio (dynamic)
  - SD-Card (static)



#### **PROCESSING**

- Al-based object recognition
  - individuals
  - cars
  - bicycles
  - houses
  - ....
- tracking of elements in motion

```
{ 'date' : '2020-11-24 12:03:35 GMT+0',
    'file' : 'drone_001256.jpg'
    '1':{type: 'person', position:
    '48.049707685620184, 11.660353816264347'},
    '2' : {type: 'person',position:
    '48.049611328527924, 11.662857339025688'},
    '3' :{type: 'car', position:
    '48.0497888282949, 11.661393157531936'}}
...
```

#### OUTPUT

- element types
- associated geo positions
- input for visualization with
  - Web-GIS
  - VR glasses
  - AR glasses
- provision of an OGC service

### **PILOT OBJECTIVES**

As of: 30.11.2020 // V001

- Validate the implementation of the system together with selected users
- Validate the scenario requirements as a Proof-of-Concept (PoC) or testing campaign
- deepening the knowledge of user behaviour and user expectations
- Comparison with the business plan and derivation of new business opportunities



### **CONTACT**



#### **Gerhard Heindl**

Programm Manager

IABG mbH

Divison CT

+49 89 6088-2033

heindl@iabg.de

www.iabg.de

#### Gerd Waizmann

CEO

proTime GmbH

+49 8051 691623

gerd.waizmann@protime.de

www.protime.de

### Irmgard Runkel

CEO

**GEOSYSTEMS GmbH** 

+49 89 89434317

i.runkel@geosystems.de

www.geosystems.de







# **Application process**

Proposal for 4S application demonstration projects and feasibility studies have to be submitted via the **permanently Open Call** (**Direct Negotiation**)

A0 10494 - CALL FOR PROPOSALS FOR DOWNSTREAM APPLICATIONS IN ARTES 4.0 (UNDER BASS, 45 OR 5G PROGRAMME LINES)







### **ELIGIBILITY**

Funded participation to 4S Strategic Programme Line is open to any company and/or organisation residing in the following Member States:

Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Spain, Switzerland, and the United Kingdom



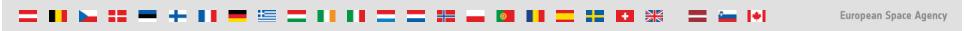




#### **ACCESS TO TENDER DOCUMENTATION**

- **1. Register** (minimum 'light registration') by completing online questionnaire on ESA-STAR Registration (<u>esastaremr.sso.esa.int</u>)
- 2. Download the official tender documentation (Invitation to Tender) on EMITS : emits.esa.int.
- Published under "Open Invitations
- Look for ITT number: A0 10494







# **First Step**

Tell us more about your idea and how you plan to implement it by preparing and sending an

**Activity Pitch Questionnaire (APQ)** 

to <a href="mailto:business@esa.int">business@esa.int</a> (please mention 4S in the title of your activity)

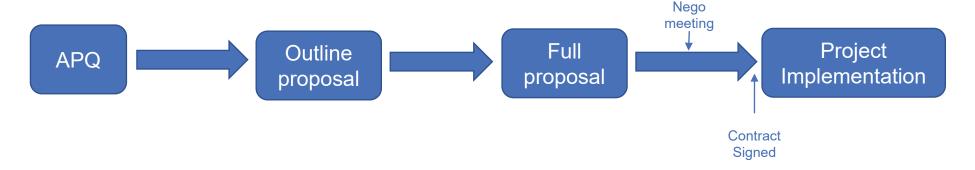
For more information on application process and templates, please visit : https://business.esa.int/funding/direct-negotiation-call-for-proposals/call-for-proposals





# **Full Process**

After the assessment of the APQ, an ESA Technical Officer will be assigned to you and she/he will guide you in the preparation of the **Outline** and **Full proposals**.



• For more information and templates, please visit : https://business.esa.int/funding/direct-negotiation-call-for-proposals/call-for-proposals

ESA UNCLASSIFIED



**European Space Agency** 



### **National Delegations**

- The applicable funding level of the individual prime- or subcontractors is subject to authorisation by the involved National Delegation(s).
- Therefore bidding teams are requested to obtain a **Letter of Authorisation** from all their national delegations before submitting a Full Proposal.
- For contact details of your National Delegation(s), please visit:

https://artes.esa.int/national-delegations



# **@esa**

## **Ambassador Platforms**

- Ambassadors can help you in the early stages of your proposal submission (APQ preparation) and provide independent advice
- https://business.esa.int/ambassadorplatforms



**ESA UNCLASSIFIED** 



European Space Agency



# 4S – Technology and Product developments



For upstream elements (i.e. satellite telecommunications ground and space components)

- Industry-initiated activities (Direct Negotiation)
  - Techno & Product development for 4S: open call for proposals (AO10285)
- ESA-initiated activities
  - 4S Workplan (updated at September JCB)
  - Activities defined by ESA, to address identified Technology Developments
  - Up to 100% funded and submitted in Open Competition
  - A set of projects to be started in 2021



# 4S – Technology and Product developments



4S ESA-initiated activities workplan (to be released in Q1-Q2 2021):

Activity Ref.	Title	Cost (k€)	Funding Level	Planned for
3A.136 (4S.006)	Integration of satellite and terrestrial railway control networks	800	Up to 100%	Q2 2021
Objective : develop and test the	control and management protocol stacks of railway control communication via satellite, ne	cessary also for t	he integration of satellite and terrest	rial railway control network
3C.025 (4S.007)	System simulator for UAV terminal development	400	Up to 100%	Q1 2021
3C.025 (4S.007)  Objective: develop and test an and control and payload data co	end-to-end system simulator that provides performance indicators which are key for the de			
Objective : develop and test an	end-to-end system simulator that provides performance indicators which are key for the de			
Objective develop and test an and control and payload data co	end-to-end system simulator that provides performance indicators which are key for the de immunication  Over the air cryptographic keys exchange for secure	evelopment of UA	V satellite terminals. The simulator v	ill support both command



## **OPEN QUESTIONS & ANSWERS SESSION**

