

SPACE SOLUTIONS



Diversity, Equity and Inclusion

WEBINAR

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Before we start...

 Please keep your microphones muted during the webinar and make sure your webcam is switched off.

 You can use the conversation function anytime to submit your questions. They will be addressed during the Q&A at the end of the webinar



ESA Welcome and Introduction

About ESA

Diversity, Equity & Inclusion and Space

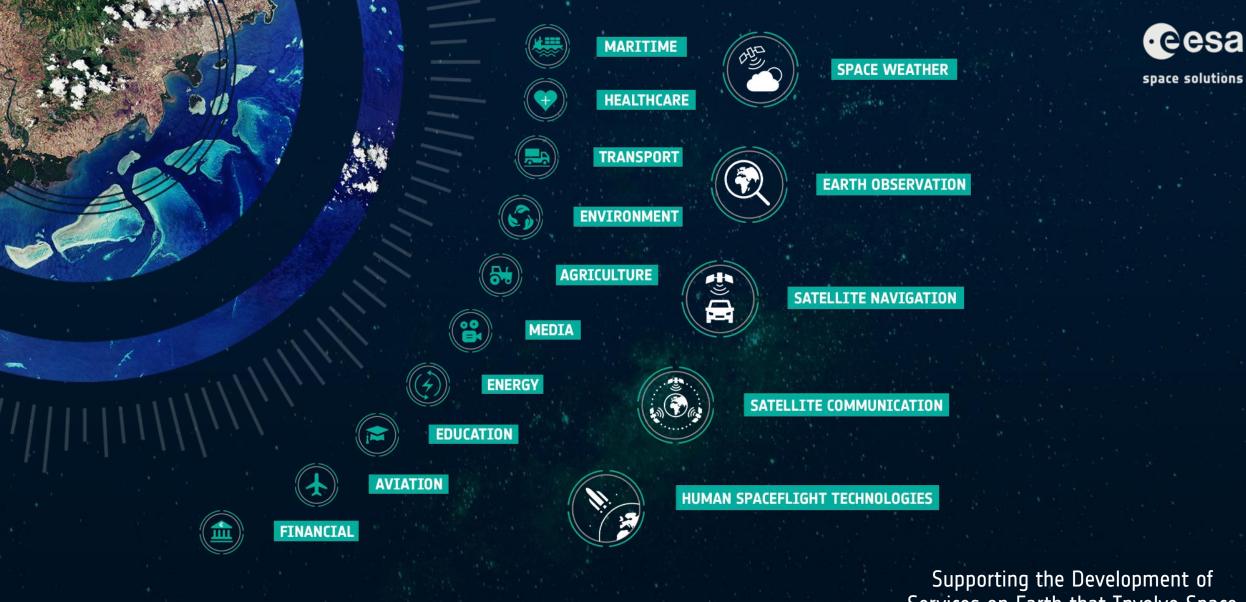
→ Clarisse De Cerjat - Eurocities: Inclusive Cities

How to Apply to the *DE&I* Competition

Q&A Session

Diversity
E quity
I nclusion





Services on Earth that Involve Space

Space assets



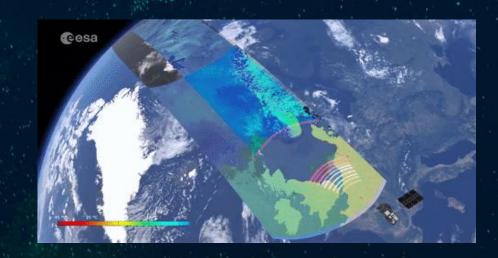
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Earth Observation

- What: Monitoring large areas, consistently across time, historical data to train ML, wide range of parameters accessible(IR, UV, Microwave..)
- Added value: Source of data not requiring human inputs, access to remote areas or areas not accessible via other means, relatively affordable data.









Newcomers Earth Observation Guide | ESA Business Applications

Space assets



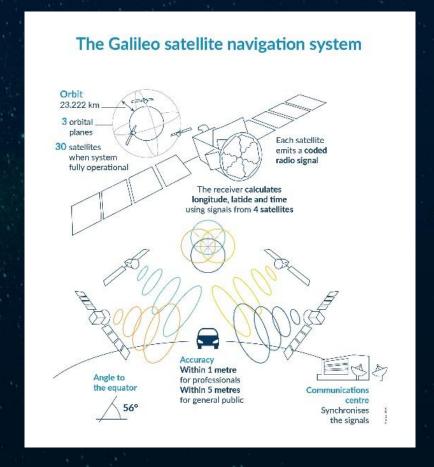
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Satellite Navigation & GeoIntelligence

- What: Localization of a person or a device anywhere in the world
- Added value: Help to contextualize the information





Space assets



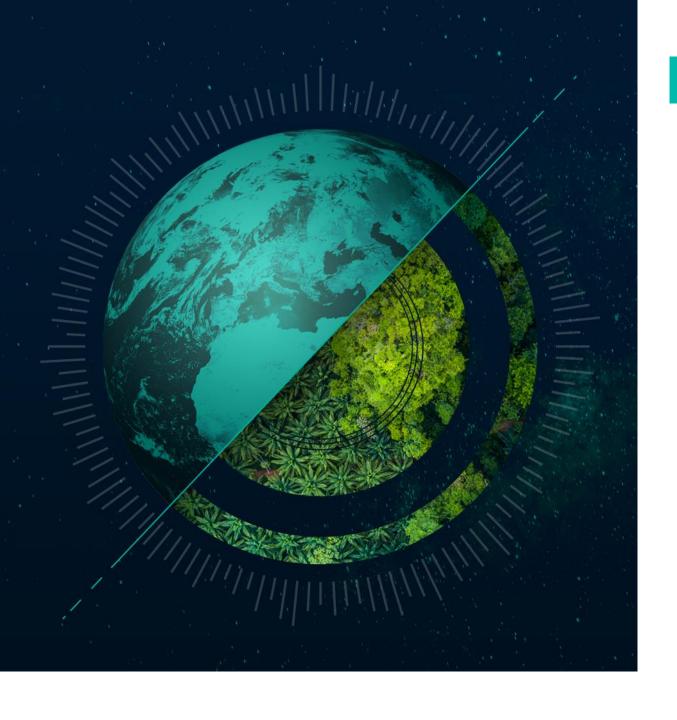


Satellite Communication

- What: Transfer information from and to anywhere around the world
- Added value: Access to remote areas helping to tackle the digital divide, backup for critical services (health, security)







ESA SPACE SOLUTIONS





Zero-equity funding (from €50k to €2M+ per activity)



A personalised ESA consultant



Technical support and commercial guidance



Tailored project management support



Access to our international network of ESA and partners



Access to our network of investors



Credibility of the ESA brand









Diversity, equity & Inclusion and Space

Diversity, Equity and Inclusion

Context

- Increase in ageing population
 - Increasing need for tailored services and products
- Discrimination leads to economic inefficiencies
 - In USA, \$64 billion annually

Opportunities

- → Promote fairness and equal opportunities for all
- → DE&I improves organisational performance

Scope KS: investigate technical feasibility and viability of space technologies to address challenges related to DE&I



Diversity, Equity & inclusion

Relevant topics

Inclusive Corporate Cultures and Business Models

> **Inclusive Society** for Elderly Citizens

> > **Inclusive Cities**



Diversity, Equity & Inclusion

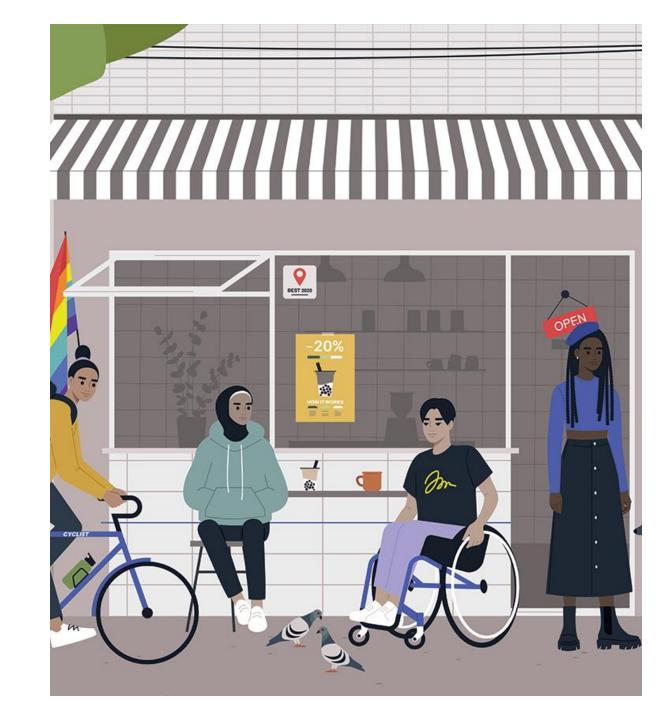
Inclusive Corporate Cultures and Business Models

- Diversity at work = Better performance
- Inclusive Business Model = DE&I incorporated into the design of products/ services and the value chain
- To delete existing market failures and inefficiencies

Satellite Communications

Connect remote and underserved communities to internet and other communication networks:

- Access to information & services
- For training
- Support local centres business



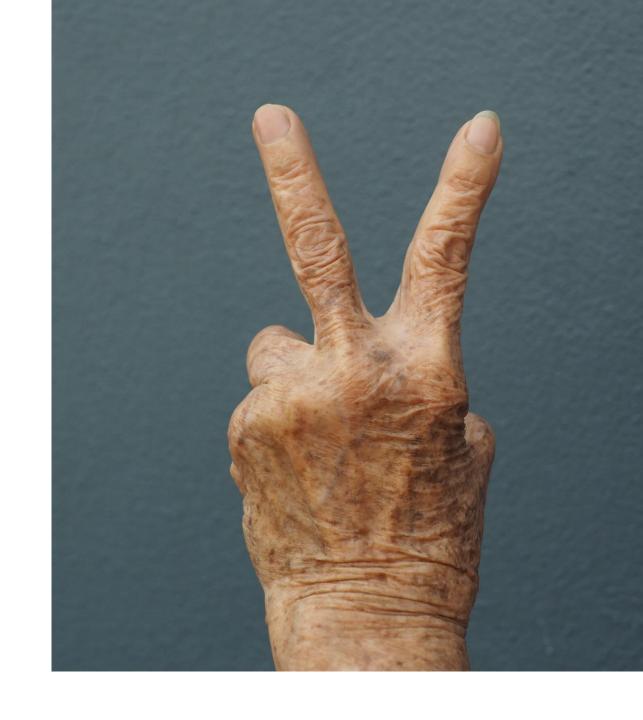
Diversity, Equity & Inclusion

Inclusive Society for Elderly Citizens

Demographic inversion: Increase ageing population

This leads to some Challenges, among them:

- Decreased active population and workforce
- Increased pressure on healthcare system
- Elders' isolation and limited moving ability



Diversity, Equity & Inclusion

Inclusive Society for Elderly Citizens

Demographic inversion: Increase ageing population

Challenges lead to opportunities:

- Automation for safer less manually intense work
- AI & big data analytics for new opportunities for elderly workforce
- Adapted Healthcare system



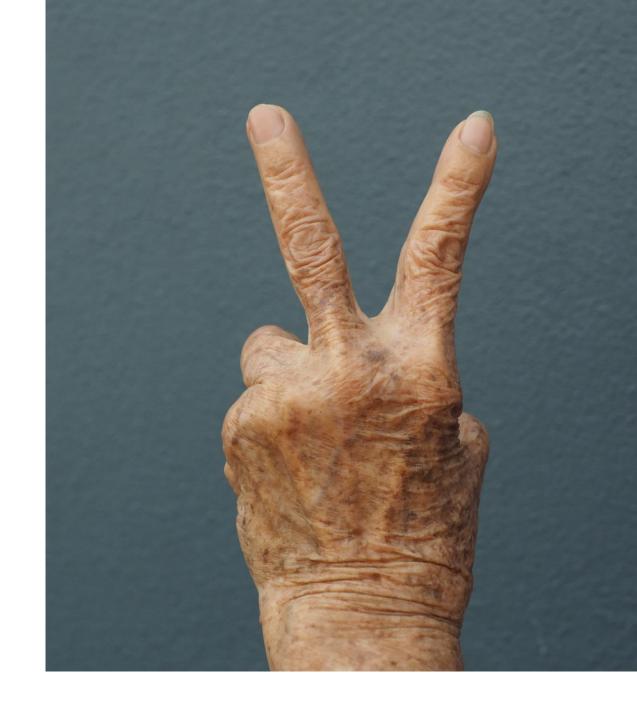
Satellite Navigation

- Locating and mapping accessible healthcare facilities
- Automated vehicles



Satellite Communications

Digital health services







Inclusive cities

= Accessible, inclusive and safe for all

Ex. Making public spaces accessible, access to essential services



Earth Observation

Data on physical environment for urban planning decisions. Identify areas that:

- Underserved or with inadequate access to services
- Not accessible for those with disabilities
- High level of crime or not well lit at night
- Inadequate public transportation or no cycle lanes



Satellite Navigation

- Automated Mobility
- Smart Mobility Platforms
- Smart Parking Solutions





REINVENTING CITIES



Guest Speaker: Clarisse De Cerjat

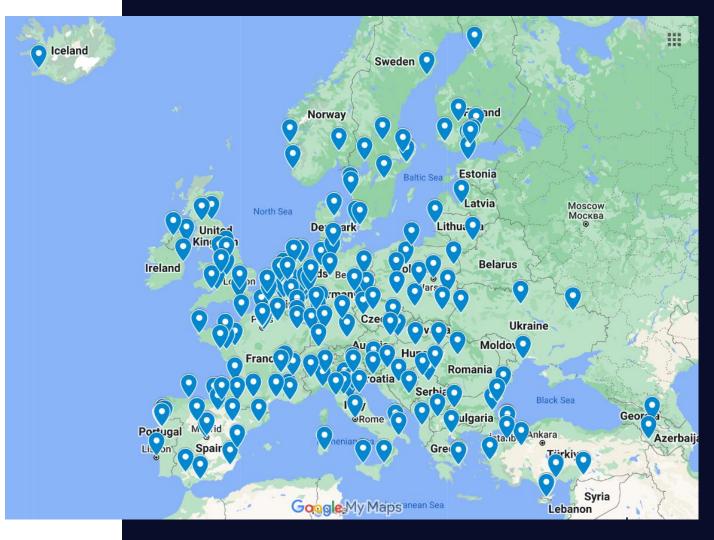


ESA Webinar: Importance of Diversity, Equality and Inclusion for Cities in Europe

Clarisse de Cerjat, Eurocities, Project coordinator

We connect 200+ cities across Europe

representing more than 135 million people







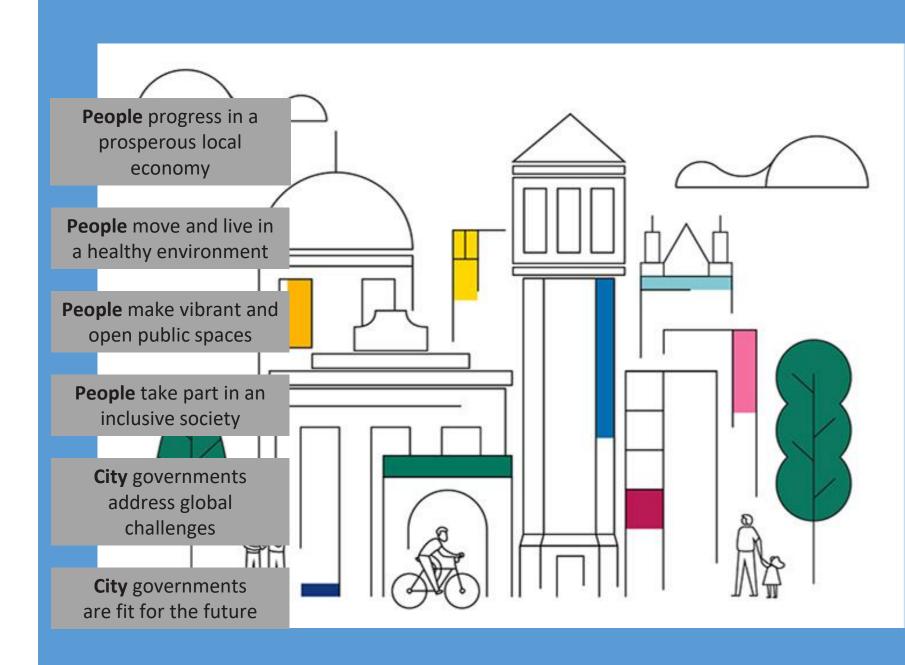
Vision and mission

Eurocities is the leading network of major European cities, working together to ensure a good quality of life for all our citizens

We work in all areas of interest for cities, from culture to mobility, environment to social affairs, economic development to smart cities.

We facilitate learning experiences between cities, and represent cities' interests towards the European Union.





Areas of work



Eurocities' Digital Goals & Strategic Objectives

- Reinforce the access to and use of data for better informed public policies
- Promote and defend digital rights, including through the responsible use of AI and other emerging technologies
- Reduce the ecological impact of digital technologies and infrastructure

Satellite technology & Cities

Ways in which space-based technologies already play a role to improve the quality of life in cities:

Optimising resource allocation and enhancing urban

Environmental monitoring and sustainability (i.e. GIS)

Disaster management 8

GPS for real-time location information and directions to users

health indicators
(e.g., satellite-based



Global navigation and positioning services

The Case of Sustainable Urban Mobility



Solutions

A stronger public **transport network**

Modern stations that connect rail with public transport, and provide shared mobility services

Easier and more attractive options for active mobility such as walking and cycling

Bigger and better park-andride facilities equipped with recharging points for zeroemission vehicles Efficient zero-emission urban logistics and last-mile deliveries

More multimodal terminals and freight consolidation centres

Better management of mobility flows, through multimodal hubs and digital solutions

More sustainable and wellfunctioning passenger transport-on-demand services

*based on EU Urban Mobility Framework

Advantages of space-based technologies for urban mobility



Precise Positioning: Satellite navigation systems, such as Galileo, provide highly accurate location information, enabling precise positioning of vehicles within urban areas.



Real-time Navigation: Location-based systems use satellite data to offer real-time navigation information, helping users find the most efficient routes, avoid traffic congestion, and reach their destinations faster.



Public Transportation: Satellite-based systems play a crucial role in optimizing public transportation networks. They can provide data for tracking buses and trams, improving schedules, and enhancing the overall efficiency of public transit systems.



Multi-modal Transportation: These systems support the integration of various transportation modes, including buses, trains, bikes, and walking, creating more sustainable and convenient urban mobility options.



Traffic Management: Location-based data aids in traffic management and congestion mitigation. It helps city authorities monitor traffic flow, adjust signal timings, and plan road infrastructure improvements to reduce gridlock and enhance urban mobility.

Space-based technologies for urban mobility in projects

Topic specific

ARIADNA

(2019-2021) Supporting the adoption of EGNSS for public transport and urban mobility, by raising awareness of GALILEO and EGNOS benefits

GALILEO4Mobility

(2017-2020) Supporting the introduction of Galileo technology within the MaaS context

Data spaces



Real-time data space for optimising the city's physical space (micro-positioning / user-centric positioning)

Read more about Helsinki's realtime data space <u>here</u>

Shared CCAM services



HD maps for automated driving (comprising satellite positioning, sensors, etc.) for route planning, perception, localisation and positioning, and simulation

Read more about it here

What role can Eurocities play?

- Capacity building, knowledge exchange, etc.
- Liaise interested cities with organisations that can provide some space-based technologies (involves more regular exchanges with ESA)
- Themes that come up within our mobility network:

Data spaces & Digital Twins (real-time data)

MaaS & Ondemand mobility services

Intelligent transport systems

Thank you!

Contacts:

Clarisse de Cerjat, Project Coordinator

Clarisse.decerjat@eurocities.eu







How to Apply

Who Can Apply?



- To be eligible for funding, your team must be based in one of the following countries:

 Belgium, Czech Republic, Denmark, Finland, France, Germany, Hungary, Ireland, Italy, Luxembourg,
 The Netherlands, Norway, Poland, Portugal, Romania, Spain, Sweden or The United Kingdom.
- Germany, Luxembourg and the United Kingdom have pre-approved funding for this Kick-Start
 activity and applicants from these countries do not need to obtain a letter of authorization from
 their National Delegation.
- If you are considering applying, you must inform your National Delegation to obtain a letter of authorisation allowing the funding of the proposed activity. Contact details of each National Delegate can be found here: https://business.esa.int/national-delegations-0

How to Apply?



- 1. Register your team on esa-star Registration today! https://esastar-emr.sso.esa.int
- 2. When the Kick-Start opens on 20th November 2023 visit esa-star Publication and search for this DEI opportunity to download the official competition documents.

 https://esastar-publication.sso.esa.int
- 3. Use the official documents to prepare your proposal
- 4. Reach out to your National Delegate (if applicable) to request a Letter of Authorisation. Contact details of each National Delegate can be found here: https://business.esa.int/national-delegations-0
- 5. Submit your proposal via esa-star Tendering before the deadline! https://esastar.sso.esa.int

Deadline is 26th January 2024

Proposal Template



Your Proposal should include the following information:

- 1. Executive Summary (max 1 page)
- 2. Business Potential (max 5 pages)
- 3. Technical Concept (max 5 pages)
- 4. Team and Resources (max 3 pages)
- 5. Management (max 4 pages)
- 6. Financials (max 2 pages)

Diversity, Equity & Inclusion : About the Kick-Start



Winners of the competition will run a 6-month study, called a Kick-Start.

During the Kick-Start teams will:

- 1. Engage with users and potential customers of the proposed service
- 2. Assess the technical feasibility of the service
- 3. Develop the business model and plan

ESA will provide funding of 75% for a maximum of €60K to each winning team.

Visit: <u>Diversity</u>, <u>Equity and Inclusion | ESA Business Applications</u>

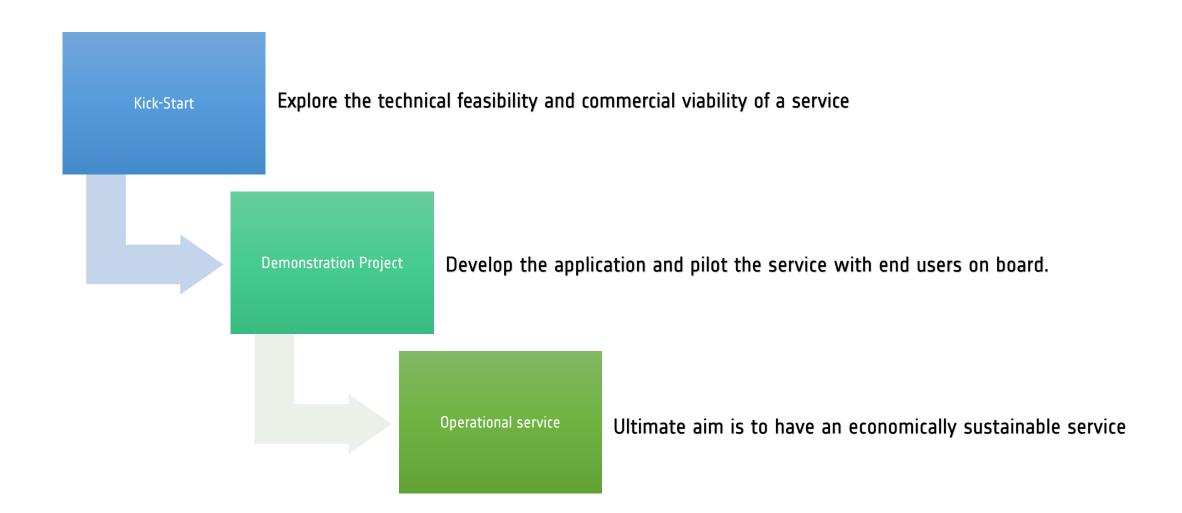
Kick-Start Study Tasks



Study Kick Off Month O		Mid-Term Review Month 3	Final Review Month 6	Study Outputs
Task 1		Engage with Users and Customers		Service Requirements
Task 2		Investigate Technical Feasibility		Service Architecture Definition
Task 3		Explore Economic Viability		Business Plan

Overall Aim of the Kick-Start





Checklist



Before applying, check that:

- 1. Your team is proposing a service that could become operational in the near future (1-4 years)
- 2. Your idea tackles a challenge relating to the Diversity, Equity & Inclusion
- 3. Your idea uses satellite data or space technology like satellite communication, Earth observation or navigation.
- 4. Your team is eligible for funding and has attained a letter of authorisation from the National Delegate (if applicable).
- 5. There is a market for your service and potential users/customers will be involved in the Kick-Start







Thank you!

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