



Kick Start webinar

Carbon capture, storage & sequestration

Mina Syriou, CGeog

Partner-led & Thematic Initiatives,
Downstream Business Applications

Mina Syriou, CGeog FRGS



Business Applications & Partnerships

Partner-led & Thematic Initiatives,
Downstream Business Applications
European Space Agency



Carbon capture, storage & sequestration

Agenda

1. Introduction
2. ESA Space Solutions
3. Kick-Start Programme
4. Carbon capture, storage & sequestration
5. Our guest speaker – Guloren Turan
Global CCS Institute
6. How to Apply
7. Q&A

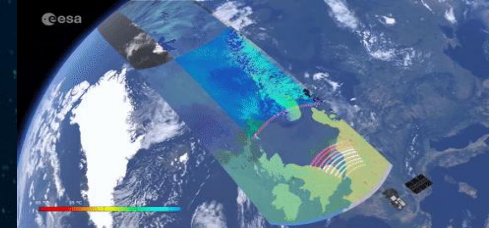
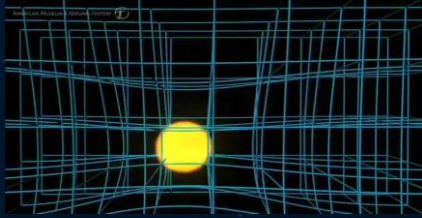


Science and Exploration

Enabling and Support

Safety and Security

Applications



ESA UNCLASSIFIED

→ ESA SPACE SOLUTIONS

The largest space innovation network in the world

- The go-to place for great business involving space to improve everyday life.
- Supporting European start-ups and SMEs to develop businesses using space technology and data.
- Offering funding, business and technical support to help to generate successful business and create jobs.



ESA SPACE SOLUTIONS OFFERS



Zero-equity funding (from
€50k to €2M+ per activity)



A personalised ESA
consultant



Technical support and
commercial guidance



Tailored project
management support



Access to our international
network of ESA and partners



Access to our network
of investors



Credibility of the
ESA brand



Space Technology

Earth Observation



Satellite Navigation



Satellite Communication



Spaceflight Technologies



Space Weather



Big Data analytics

VR/AR

Artificial Intelligence

Mega-constellations

5G

Crowdsourcing

IoT

Cybersecurity

Blockchain

Users & Market

Maritime



Agriculture



Environment



Healthcare



Financial



Transport



Education



Media



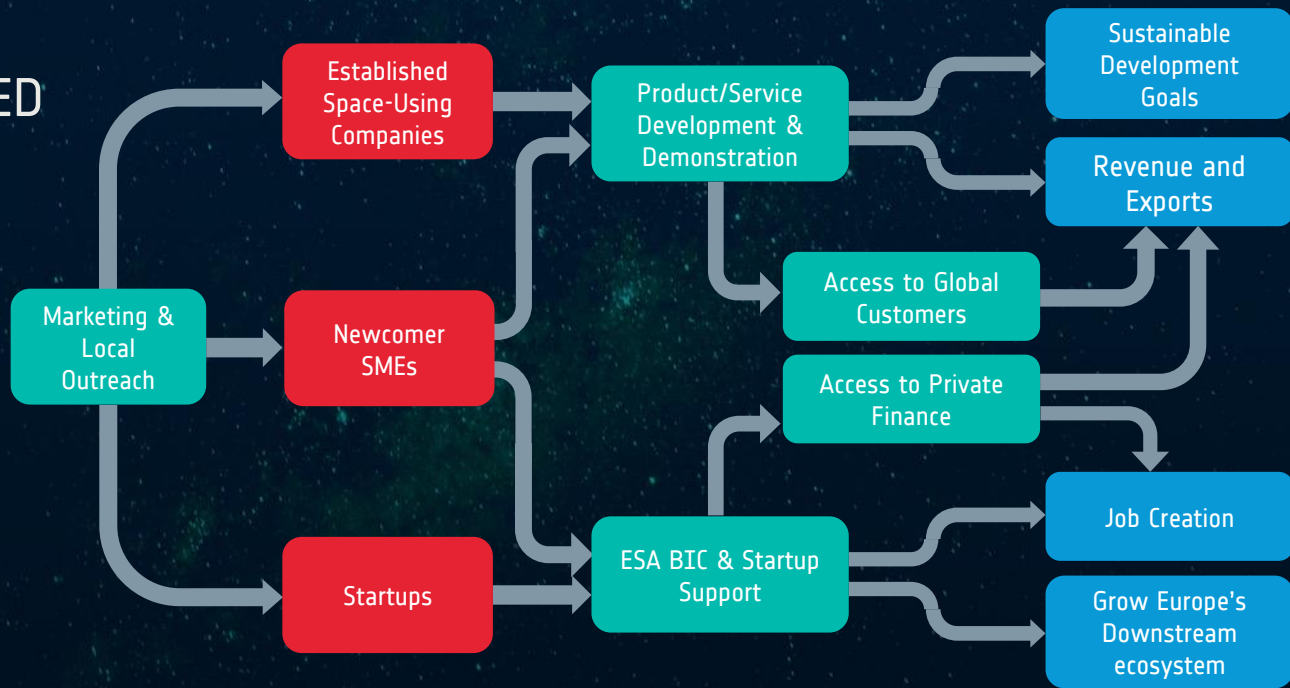
Energy



Aviation









A FULLY INTEGRATED TOOLKIT FOR DOWNSTREAM BUSINESSES




→ ESA BUSINESS APPLICATIONS

Zero-equity co-funding up to €2M

- Demo projects: Mature value proposition & business plan and demo your service with customers
 - Up to 50% co-funding* 
- Feasibility studies: Explore ideas, create a business plan & connect with potential users
 - Up to 50% co-funding*
 - 100% funding under Competitive Tender
- Kick-Starts: Thematic activities
 - Up to 75% co-funding
- Up to 80% for SMEs (pending specific initiative and approval of National Delegation)     

ESA UNCLASSIFIED



European Space Agency

The Kick-Start programme



→ Kick-Start: Background

6 months duration -
Overall cost €80K

€60K ESA funding
[75% ESA co-funding]

“Kick-Start Activities” are ESA’s funding scheme enabling companies to undertake short Feasibility Studies that explore new service and application concepts making use of space capabilities

- Limited initial investment by companies, particularly attractive for SMEs and start-ups, granting them an easy entry into ESA Business Applications
- Semi-competitive tendering procedure
- Rapid evaluation process, to allow companies to keep the pace in the market
- If successful, possible follow-up support via Demonstration Projects



→ Kick-Start: Goals

Kick-Starts looks at 3 main elements:

1. Engagement with potential end users and customers to understand their needs and translate these into service requirements.
2. Evaluation of the technical feasibility of the service, and definition of the service and system architecture.
3. Evaluation of the economic viability of the service and development of a business plan.





Carbon capture, storage, and sequestration

Home » Funding » Carbon capture, storage, and sequestration



OPPORTUNITY	Intended Tender
ACTIVITY	Kick-start Activity
OPENING DATE	08 February 2022
CLOSING DATE	26 March 2022

<https://business.esa.int/funding/intended-tender/carbon-capture-storage-and-sequestration>



Topics

- **Technological carbon capture and storage** - support identification of suitable and safe geographical sites for deployment, monitor environmental, industrial, and geological risks related to carbon transport and storage
- **Biological carbon removal and sequestration** – support measurement/ computation and monitoring of total net carbon balance, support monitoring of afforestation/ reforestation/ restoration actions, support identification of sites for afforestation, reforestation & restoration actions, support monitoring of farming sequestration actions, support efficient afforestation/reforestation/ restoration actions.



The Power of Space



Satellite Communication (SatCom) - offers reliable connectivity to remote areas with limited terrestrial connectivity, where especially most carbon storage sites, and reforestation/ land restoration actions will be located



Satellite Earth Observation (SatEO) - useful for identification of the best geographical sites for establishing new afforestation/reforestation/restoration sites, monitor ongoing sequestration actions and support the evaluation of sequestered carbon volume



Global Navigation Satellite Systems (GNSS) - useful for locating and geo-referencing new sites of deployment, supporting local teams in the implementation of the planned afforestation/ reforestation/ restoration actions

Our guest speaker

Guloren Turan



General Manager - Advocacy &
Communications, Global CCS Institute





GLOBAL STATUS OF **CCS 2021**

CCS ACCELERATING TO NET ZERO



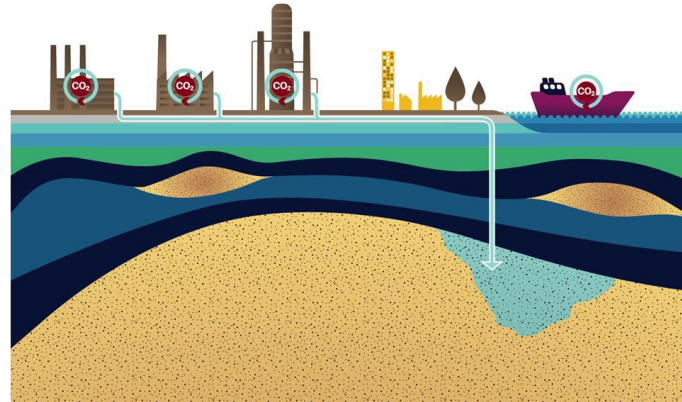
GLOBAL CCS
INSTITUTE

WHAT IS CCS?

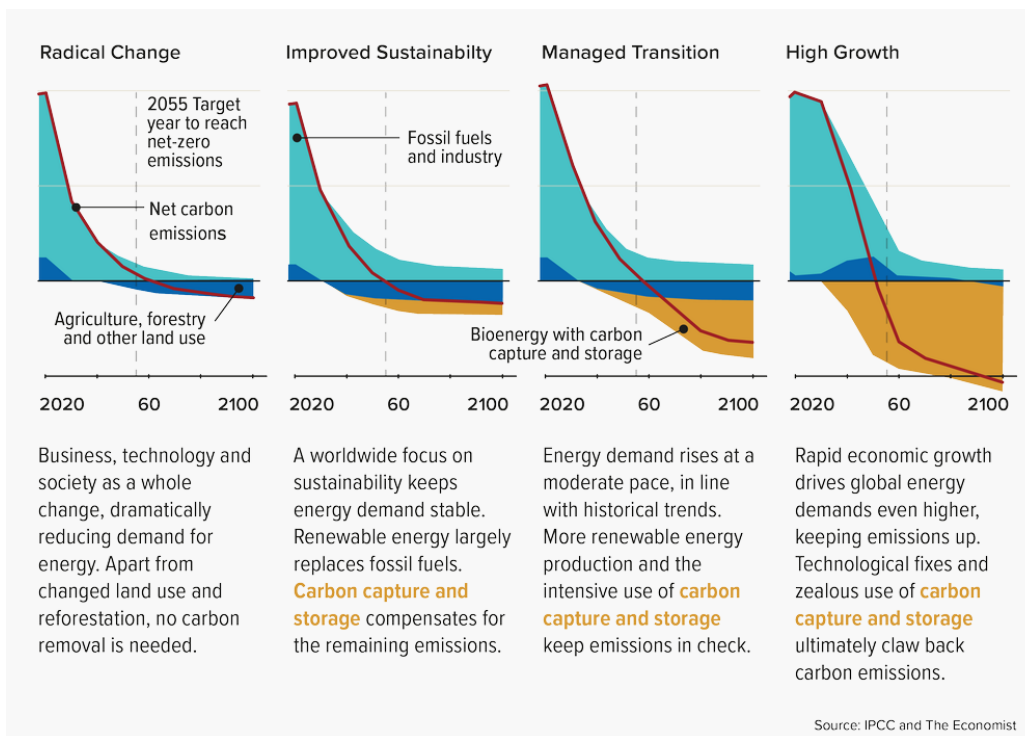
“CCS is a set of technologies that captures CO₂ from large emission sources or from the atmosphere and safely stores them underground.”

Uses of this versatile technology include:

- **Emissions abatement**
 - Power generation (natural gas and coal)
 - Industrial emissions (gas processing, cement, steel, waste incineration)
- **Carbon dioxide removal**
 - Direct air capture
 - Bio-energy with CCS
- **Enabler of a new hydrogen energy economy**
 - Steam methane reforming of natural gas with CCS



IPCC: 1.5°C – CCS IS ESSENTIAL



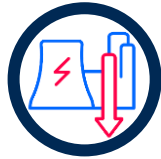
WHY DO WE NEED CCS?



Achieving deep decarbonisation in hard-to-abate industry.



Enabling the production of low-carbon hydrogen at scale.



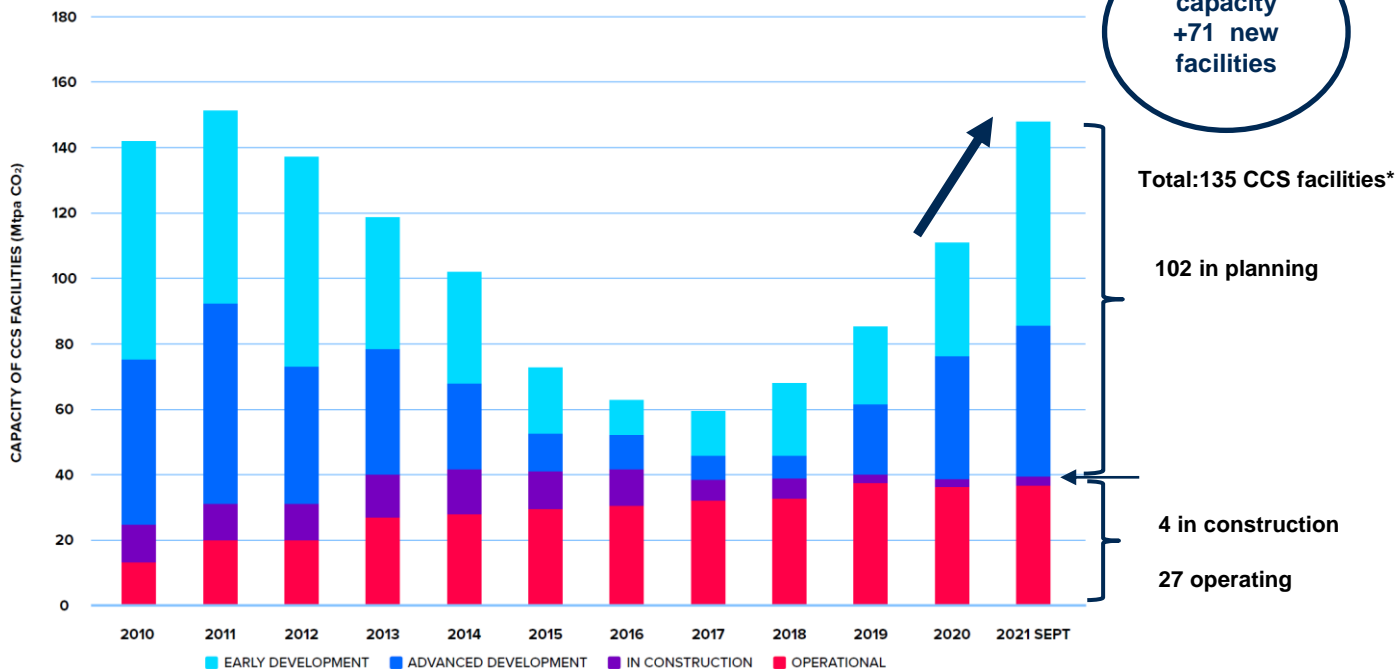
Providing low carbon dispatchable power.



Delivering negative emissions.

THE GLOBAL STATUS OF CCS IN 2021

- Four years of growth in the CCS project pipeline.



71 NEW FACILITIES ADDED IN 2021

- 41 new commercial facilities added in North America (31 of these part of the Summit Network), 35 in Europe and 5 across the rest of the world.
- First commercial facilities in Belgium, Denmark, Hungary, Indonesia, Italy, Malaysia and Sweden.
- First CCS applications in LNG liquefaction, first commercial DACCS project in Europe. First commercial cement CCS facility under construction. Several power CCS projects around the world.

DRIVERS OF CCS MOMENTUM IN 2021

BLUE HYDROGEN PROJECTS



RISE OF CCS NETWORKS



NET ZERO COMMITMENTS FROM COUNTRIES AND COMPANIES




EMERGENCE OF STRATEGIC BUSINESS PARTNERSHIPS



TECHNOLOGY-BASED CARBON REMOVAL



CCS FACILITIES AROUND THE WORLD



	OPERATING	IN DEVELOPMENT	SUSPENDED	TOTAL
North America	16	60	2	78
China	3	3	-	6
Europe	3	35	-	38
Gulf Cooperation Council	3	1	-	4
Rest of World*	2	7	-	9
Total	27	106	2	135

*Includes facilities in Australia, Brazil, Indonesia, Malaysia, New Zealand and South Korean

INCREASING DIVERSITY OF CCS APPLICATIONS

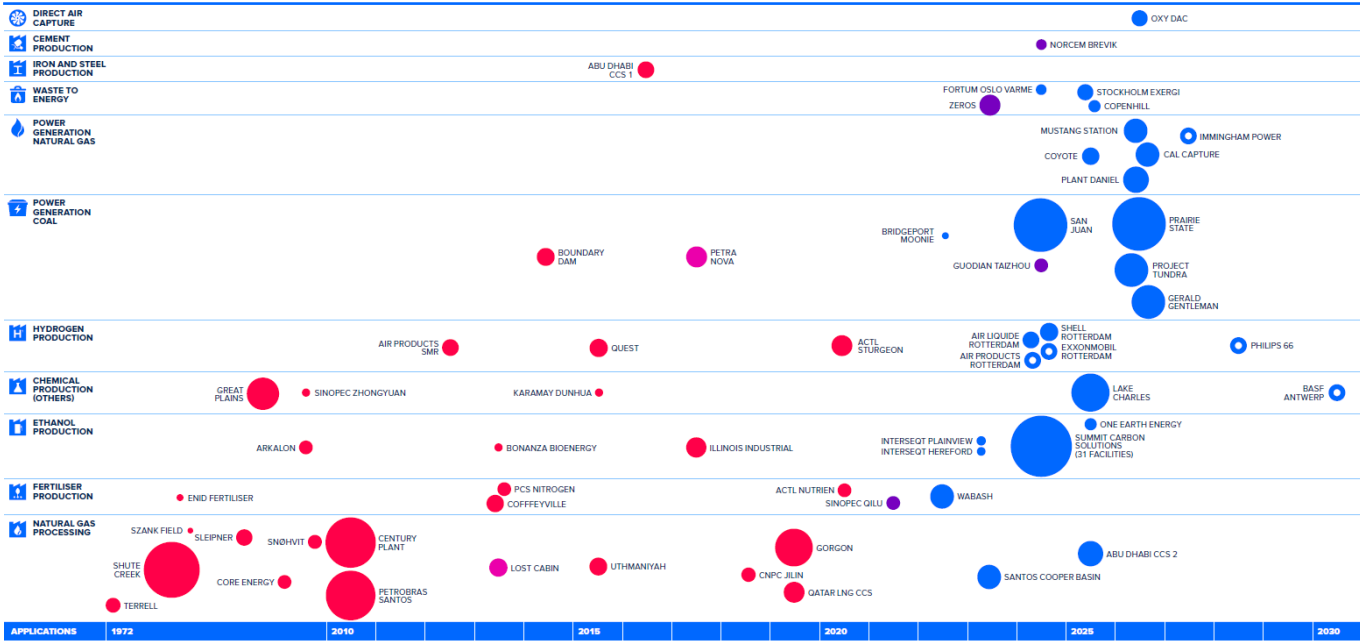


Chart indicates the primary industry type of each facility among various options.

- IN OPERATION
- IN CONSTRUCTION
- ADVANCED DEVELOPMENT
- OPERATION SUSPENDED
- CAPTURE CAPACITY TBC

Size of the circle is proportionate to the capture capacity of the facility.

- 0.2
- 1.0
- 5.0 Mtpa OF CO₂

CCS: VITAL TO NET-ZERO

- Despite progress in 2021, to achieve net zero emissions, CCS capacity must increase by 100-fold by 2050.
- Between US\$655 - \$1,280 billion in capital investment is needed in the next three decades.
- Stronger policy to incentivize rapid CCS investment is overdue.

STRONG POLICY ACTION NEEDED



Define the role of CCS in meeting national emissions reduction targets and communicate this to industry and the public



Create a long-term, high value on the storage of CO₂.



Support the identification and appraisal of geological storage resources.



Develop specific ccs laws and regulations that include the transfer of liability to the government subject to acceptable performance and behaviour of the stored CO₂.



Ensure emissions abatement policies are inclusive of all options (including CCS) to enable an optimum mix of technologies to maximise abatement and minimise cost.



Identify opportunities for CCS hubs and facilitate their establishment.



Provide capital grants, low-cost finance and/or guarantees to reduce the cost of capital for CCS investments.

THANK YOU

Interested in more?
globalccsinstitute.com/resources



@GlobalCCS



Global CCS Institute

How to Apply (1/2)



Register

Register by completing online questionnaire on ESA-STAR Registration (minimum 'light registration') [[Doing Business with ESA](#)]

Download

Download the official tender documentation (Invitation to Tender) via ESA Star Publication 'AO 11088' from 10th December 2021

Create

Create 'Bidder Restricted Area' in ESA-STAR Tendering

Write

Write your proposal and obtain Letter of Authorization from National Delegation, if needed.

Submit

Submit your proposal via 'Bidder Restricted Area' in ESA-STAR Tendering [[Doing Business with ESA](#)] by the relevant closing date (don't wait until the last minute!)

How to Apply (2/2)

The Letter of Invitation to Call for Proposals is issued on ESA-Star Publication [[Doing Business with ESA](#)] under 'AO 11088' and includes:

Cover Letter

Appendix 1

Activity Description / Statement of Work

Appendix 2

Draft Contract

Appendix 3

Tendering Conditions for Express Procurement Procedure - EXPRO/TC

Appendix 4

Proposal Template

→ Authorisation from National Delegations

- The **authorization from National Delegation** for the specific Thematic Call against which you submit your Proposal is an admissibility criterion. Proposals not authorized at the closing date of the Thematic Call will not be admitted for evaluation
- For each individual Thematic Call, **dedicated clarifications will be posted in ESA-Star Publication** to provide information on the list of Member States that have already provided their pre-authorization to the Thematic Call
- In case your company/organisation resides in a country which has not provided a pre-authorization to the Thematic Call you are interested in, you need to contact your National Delegation. The contact information of the National Delegations can be found at <https://business.esa.int/national-delegations>

→ Proposal template

Your Proposal shall include the following information:

1. Executive Summary (max 1 page)
2. Business Potential (max 5 pages)
3. Technical Concept (max 5 pages)
4. Team and Resources (max 3 pages)
5. Management (max 4 pages)
6. Financials (max 2 pages)



Thank you!

For more information visit →

ESA Space Solutions
(<https://spacesolutions.esa.int/>)