



WATER SCARCITY WEBINAR

Antonios.Maillis@ext.esa.int

Beatrice.Barresi@esa.int

Agenda

ESA Welcome and **Introduction**

About ESA's **Water Scarcity** Competition

Water Scarcity and **Space**

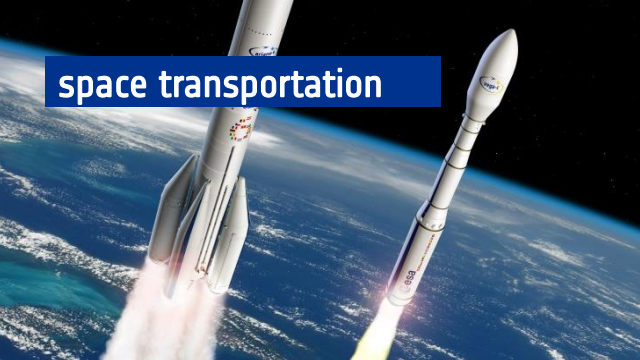
How to Apply to the *Water Scarcity* Competition

Guest Speaker - Nina Kickinger **United Nations Office for Outer
Space Affairs** Space4water

Q&A Session



space transportation



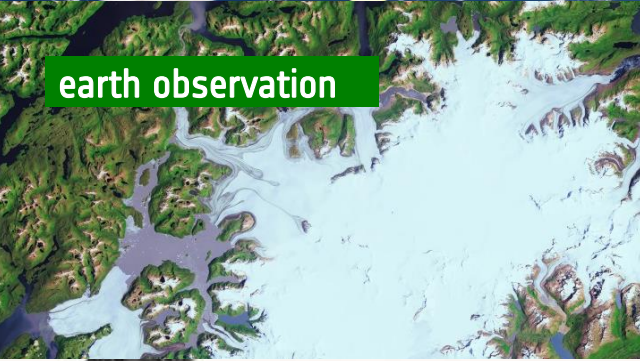
science



human spaceflight



earth observation



telecommunications
and applications



navigation



exploration

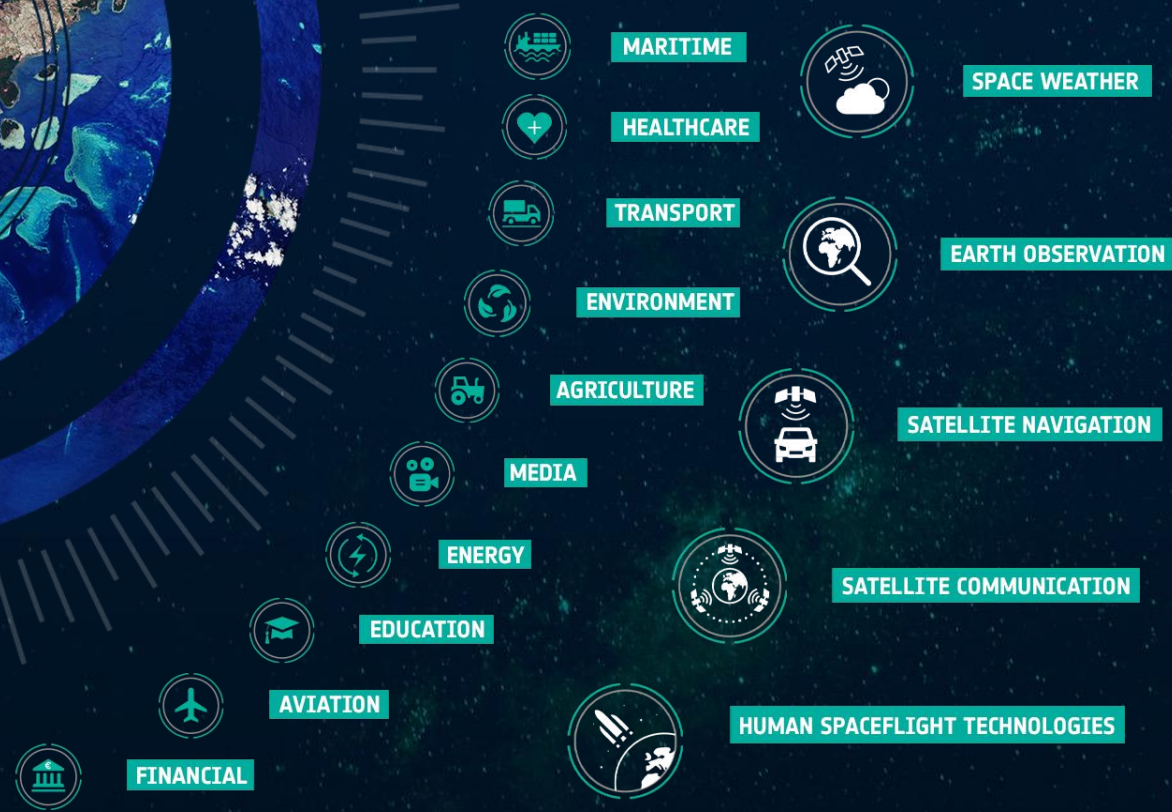
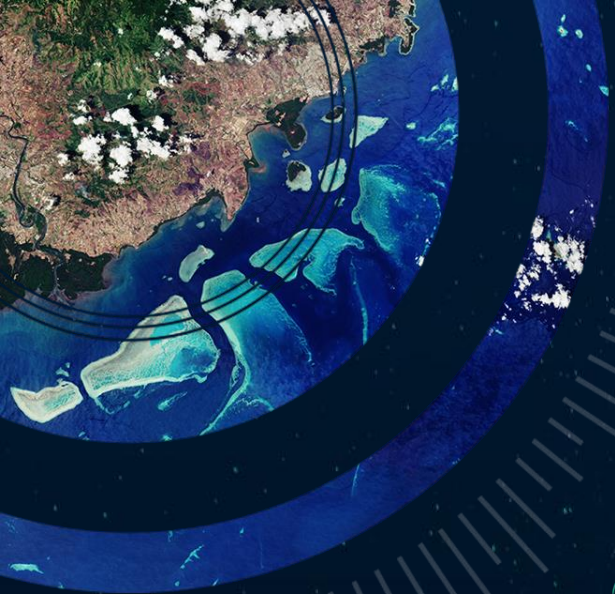


operations



technology





Supporting the Development of
Services on Earth that Involve Space

ESA UNCLASSIFIED





ESA SPACE SOLUTIONS



Zero-equity funding (from €50k to €2M+ per activity)



A personalised ESA consultant



Technical support and commercial guidance



Tailored project management support



Access to our international network of ESA and partners



Access to our network of investors



Credibility of the ESA brand



Water Scarcity

ESA's Kick-Start Competition



Water Scarcity: An Introduction

Water is one of the most important substances on Earth and covers 70% of the planet.

However, freshwater makes up a very small fraction with 97% being saline and ocean-based.

While the amount of freshwater on the planet has remained fairly constant over time, the world's population has exploded, meaning that freshwater is **threatened by significant forces, like overdevelopment, polluted runoff, and global warming.**



Water Scarcity: About the Kick-Start

The “Water Scarcity” Kick-Start offers support and funding to companies developing services to help alleviate water scarcity problems.

The competition opens on Monday **20 September 2021** and closes on Friday **29 October 2021**

If you are interested in applying please submit a proposal between the opening and closing date.



Water Scarcity: About the Kick-Start

Winners of the competition will run a **6 month study**, called a Kick-Start.

During the Kick-Start teams will:

1. Engage with **users** and **potential customers** of the proposed service
2. Assess the **technical** feasibility of the service
3. Develop the **business model** and plan

ESA will provide funding of 75% for a maximum of €60K to each winning team.

Visit: <https://business.esa.int/funding/intended-tender/water-scarcity>



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

1. Desalination Plants

Desalination plants – which turn seawater into freshwater – can be vital in water-stressed countries with coastlines.

However, they can have a **negative impact** on the surrounding environment.

Space solutions to help in **planning, monitoring and operations** of desalination plants, as well as to **mitigate the environmental** impact of desalination plants.



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

2. Groundwater Depletion

Groundwater is vital across the world, especially where surface water supplies are not available.

However, society is drawing down these groundwater supplies at unsustainable rates.

Space applications to help assess the **loss of storage capacity for given aquifers**, determine the **rate of groundwater depletion**, and **monitor infrastructure** impacted by land subsidence (when soil drops due to groundwater overuse) are needed.



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

3. Modernising the water and wastewater industry

During wet times, it is essential to effectively **control** the surplus of water, and during dry times, it is key to **distribute water optimally**.

Smart technologies and space data could change conventional water and wastewater systems into **instrumented, interconnected, and intelligent** systems.

Satellite downstream applications could improve water revenue, support sustainable water production and recycling, reduce operating costs, and handle water usage peaks.



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

4. Reducing water loss during distribution

Clean water is often lost in the water distribution system, never reaching its destination. One of the primary causes of water loss is leaking pipes and equipment due to **bursts or breaks**.

When a leak occurs, it can **take weeks** before it is noticed, and can be **difficult to localise** the exact problem area in a huge, wide-reaching network.

To reduce water losses, satellite downstream applications could be used to **monitor landscapes and infrastructure, detect leaks, and help to repair seepages**.



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

5. New farming techniques that use less water

Aeroponic and hydroponic systems do not require soil to grow plants.

They require up to 95% **less water** than traditional growing systems, and reduce the need for **pesticides and fertilisers**.

Plants can be cultivated indoors and outdoors but rely on a controlled environment for temperature and lighting.

Satellite applications **to monitor and optimise outdoor aeroponic and hydroponic systems** would be beneficial.



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

6. Water harvesting

In arid and semi-arid regions, the scarcity of water can be alleviated by water harvesting.

Water harvesting, or **rainwater harvesting**, is the activity of collecting and storing rainwater and surface runoff, so that it can be distributed.

Satellite applications to **optimise water harvesting techniques** would be advantageous.



Topics of Relevance

We would like to see ideas covering the following topics submitted to the Water Scarcity Kick-Start:

7. Data-driven water conservation applications

The use of satellite applications, smart devices, Internet of Things (IoT), and sensors could help large users of water (e.g. farmers, enterprises, etc.) to optimise water use.

They could do this by measuring **water saturation** in soil, managing **irrigation**, and helping to ensure that water is not **overused** on crops.

8. Water purification applications

New space applications to optimise freshwater filtration and encourage utilisation and filtration of wastewater would be advantageous.



The Value of Space



Spaceflight
Technologies



Satellite
Communication



Satellite
Navigation



Satellite
Earth Observation



Space
Weather

Satellite Earth Observation (SatEO) - SatEO can be beneficial in a range of applications for water scarcity. It can be used for:

- surface water monitoring to ensure efficient planning and decision-making
- basin monitoring to monitor rainfall, soil moisture, vegetation, evapotranspiration, land surface temperature, flood frequency, water extent, water quality, land cover, tree cover percentage, tree cover loss, etc.
- monitoring and mapping irrigation to improve water efficiency
- evaluating the impacts on water bodies and ensuring water quality
- providing accurate information on flood and drought risks, as well as mitigation planning during natural and man-made disasters.

The Value of Space



Spaceflight Technologies



Satellite Communication



Satellite Navigation



Satellite Earth Observation



Space Weather

Satellite Communication [SatCom]

- SatCom can enable communications between central hubs and remote locations when no terrestrial network is available. This is key in remote regions. SatCom can ensure system robustness and resilience by providing communication capabilities when terrestrial systems are down or not yet operational. It can also support Internet of Things (IoT)/ Machine-to-Machine Communication (M2M), by connecting networks of sensors used to monitor equipment.

Satellite Navigation [SatNav]

- Satellite Navigation is instrumental in tracking and tracing users, and geo-locating different objects. Global Navigation Satellite Systems (GNSS) are the main source of geo-referenced location data.

Who can apply?

- To be eligible for funding, your team must be based in one of the following countries: Belgium, Czech Republic, Denmark, Estonia, Finland, France, Germany, Hungary, Ireland, Italy, Luxembourg, The Netherlands, Norway, Poland, Portugal, Romania, Spain, or Sweden.
- If you are considering applying, you must inform your **National Delegation to obtain a letter of authorisation** allowing the funding of the proposed activity.
- Contact details of each National Delegate can be found here: <https://business.esa.int/national-delegations-0>
- However, if your team is based in **Luxembourg, Norway, Germany or Ireland** you do *not* have to contact your National Delegate. The Luxembourgish Norwegian, German and Irish Delegations have pre-authorized this Kick-Start opportunity.



How to apply

1. Register your team on [esa-star Registration](https://esastar-emr.sso.esa.int) today!
<https://esastar-emr.sso.esa.int>
2. When the Kick-Start opens on 20 September 2021 visit [esa-star Publication](https://esastar-publication.sso.esa.int) and search for this Water Scarcity opportunity to download the official competition documents. <https://esastar-publication.sso.esa.int>
3. Use the official documents to prepare your proposal
4. Reach out to your National Delegate (if applicable) to request a Letter of Authorisation. Contact details of each National Delegate can be found here: <https://business.esa.int/national-delegations-0>
5. Submit your proposal via [esa-star Tendering](https://esastar.sso.esa.int) before the deadline of 29 October 2021. <https://esastar.sso.esa.int>



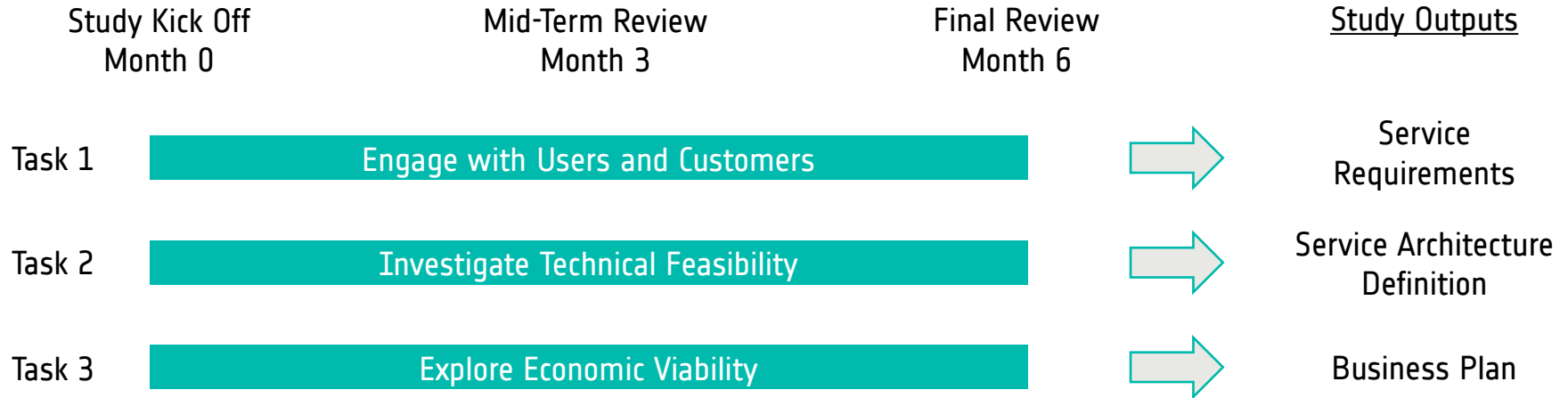
Proposal Template

Your Proposal should include the following information:

1. Executive Summary (max 1 page)
2. Business Potential (max 5 pages)
3. Technical Concept (max 5 pages)
4. Team and Resources (max 3 pages)
5. Management (max 4 pages)
6. Financials (max 2 pages)



Kick-Start Study Tasks



Overall Aim of the Kick-Start



Checklist

Before applying, check that:

1. Your team is proposing a service that could become operational in the near future (1-4 years)
2. Your idea tackles a challenge relating to water scarcity
3. Your idea uses satellite data or space technology like satellite communication, Earth observation or navigation.
4. Your team is eligible for funding and has attained a letter of authorisation from the National Delegate (if applicable).
5. There is a market for your service and potential users/customers will be involved in the Kick-Start



Q&A Session

Opening Date

Closing Date

Water Scarcity Kick-Start

20 September 2021

29 October 2021

Visit:

<https://business.esa.int/funding/intended-tender/water-scarcity>

To learn more about Space and Green Applications download this report:

<https://business.esa.int/sites/default/files/Space%20For%20Green%20Applications.pdf>

