

19 October 2022 | 11:00 CET

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- Scott Butler, Executive Director – Material Focus

Webinar hosts



Liz Barrow



Marion Allayioti

Guest speaker:

Scott Butler

Executive Director at Material Focus



Welcome to our webinar

Before we start...

- Please **keep your microphones muted** during the webinar and make sure your webcam is switched off.
- You can use the **chat box** at any time to submit your questions. They will be addressed during the **Q&A** at the end of the webinar.



Agenda

1. Introduction
2. ESA Space Solutions
3. 'ICT and Electronic Devices Sustainability' call
4. Guest Speaker: Scott Butler - Material Focus
5. How to Apply
6. Q&A



ESA Space Solutions

The largest space innovation network in the world

- The **go-to place** for great business involving space to improve everyday life
- Supporting European start-ups and SMEs to develop businesses **using space technology and data**
- Offering **funding, business and technical support** to help to generate successful business and create jobs





What we offer



Credibility of the ESA brand



Space Technology...



... to serve Users & Market



ICT and Electronic Devices Sustainability

Opening date: 05 December 2022

<https://business.esa.int/funding/invitation-to-tender/ict-and-electronic-devices-sustainability>

Who helped us
shape this call...

dott
voi.



ICT and Electronic Devices Sustainability

About the Competition

- Winning teams will investigate the **technical feasibility** and **commercial viability** of their idea for **9-12 months**.
- A **proof of concept** can be developed during the study.
- Each selected study will receive **80% funding** of **up to €200K**.
E.g., ESA funds 200 kEUR, and the team should put forward the remaining 50 kEUR
- Successful teams will have the opportunity to connect with **Dott**, **Voi**, and **Material Focus** during their feasibility study.
- After the study there is the opportunity for **further funding** and support from ESA.



The Goal

- Our goal is to deliver space-based services that help to tackle sustainability challenges relating to batteries, electrical products, electronic waste, and the ICT sector.
- Solutions can target any part of the product lifecycle, whether it's improving sourcing of materials for the micro-mobility industry or helping to recover useful components from landfill sites.



Key Focus Areas of the Competition

- Enhancing the design, sourcing, manufacturing and supply of batteries and electrical goods
- Ensuring safe usage, storage, charging and repair of batteries and electrical items
- Improving circularity and end of life solutions of batteries and electrical goods
- Counteracting the negative environmental impacts of data centres and blockchain-powered solutions
- And More!
- TIP: Address the challenges, scenarios and use cases provided by Dott, Voi and Material Focus.



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Value of space



Global Navigation Satellite Systems (GNSS) - GNSS-based positioning can be used in the development of applications which aim to track battery packs throughout their life cycle and transboundary shipments of disused electrical equipment which may contain illegal e-waste.

GNSS-based positioning can be used to terrestrial vehicles and operators who investigate and counteract unsustainable operations, to plan and optimise their routes or search patterns.

GNSS-based positioning can enable the geo-tagging of in-situ pollution or emissions measurements associated with e-waste storage and processing, and data centres.



Satellite Communication (SatCom) - Satellite IoT networks, including 5G-based, can be used on battery packs equipped to provide the ability of automatically warn emergency responder services in case the pack is breached during an accident, leaking or disassembled without authorisation.

Satcom can function as a key enabler of satellite-based edge computing solutions.



Satellite Earth Observation -Satellite EO can be used for site monitoring where environmentally hazardous operations, take place.

In combination with appropriate machine learning algorithms, satellite EO imagery can be used to detect illicit battery or e-waste storage and processing facilities, smuggling operations and data processing centres with significant heat or local greenhouse gas emissions.

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Guest speaker



Scott Butler

Executive Director

Material Focus

MATERIAL FOCUS

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What do Material Focus do?

Insights

Identify, produce and share insightful, timely and impactful research to help build a better UK e-waste/WEEE system.

Investments

Identify and fund projects which help make it easier for people to reuse and recycle electricals.

Inspiration

Create and deliver communications which help make it feel easier for people to reuse and recycle electricals through our **Recycle Your Electricals** campaign.

Our impacts since 2020



5,000+ Reuse And Recycling Points

We're making recycling information easy to find in our online locator. And we're adding more recycling locations all the time.



Our impacts since 2020

2 Million More People

From the Orkneys to the Isles of Scilly, we're funding projects which make it easier for over 2 million more people to recycle their electricals closer to home



702,500 Recycling Searches

More and more people are finding their nearest reuse and recycling points on our Recycling Locator



48% More People

Nearly half the people who see our campaign say they plan to recycle their electricals in future. We're making electrical recycling the easy and obvious choice for millions of people.

The issue

What is e-waste and what is the issue?

e-waste (WEEE) is old and unwanted electrical and electronic equipment.

Discarded electricals are one of the fastest-growing sources of waste in the world – and the UK.

And that poses a major threat to the environment and human health, and produces losses to society and the economy.

But anything with a plug, battery and cable can and should be recycled.

Legislation requiring producers and retailers to finance collection and recycling of products at end-of-life has been in place for circa 15 years but.....

What is e-waste and what is the issue?



Resources

If old electricals go to landfill, or are flytipped instead of being recycled, valuable resources are lost forever. That's a big problem.



Economy

Discarded or hoarded household electricals cost the UK economy £370 million per year of lost valuable raw materials such as gold, copper, aluminium and steel.



Financial value

The average UK household is hiding away 20 unwanted electricals. If we passed these on to charities they could make a big difference to people's lives.



Climate change

Producing electricals creates carbon emissions. Recycling our old electricals would cut as much CO₂ as taking 1.3 million cars off the road.

Benefits of reuse and recycling e-waste



More sustainable

Recycling equals a cleaner environment. If we recycled all our old electricals we would cut as much CO2 as taking 1.3 million cars off the road.



More from less

Each year, more than £850 mil of precious metals could be salvaged from our old electricals – including enough gold to make more than 850,000 rings.



More cash

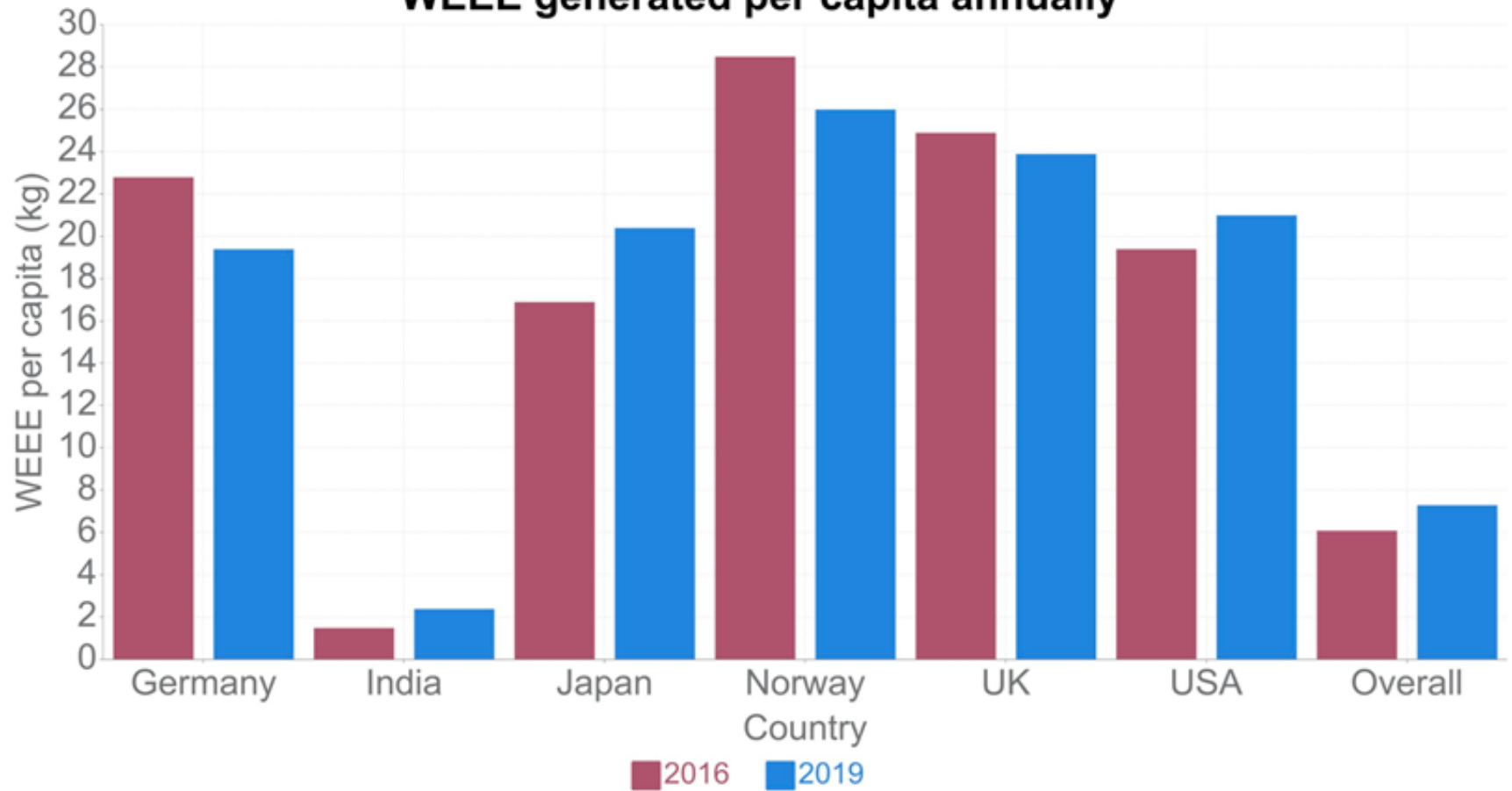
The average UK household could make £620 from [selling their unwanted electricals](#) – imagine all that extra cash and shelf space!



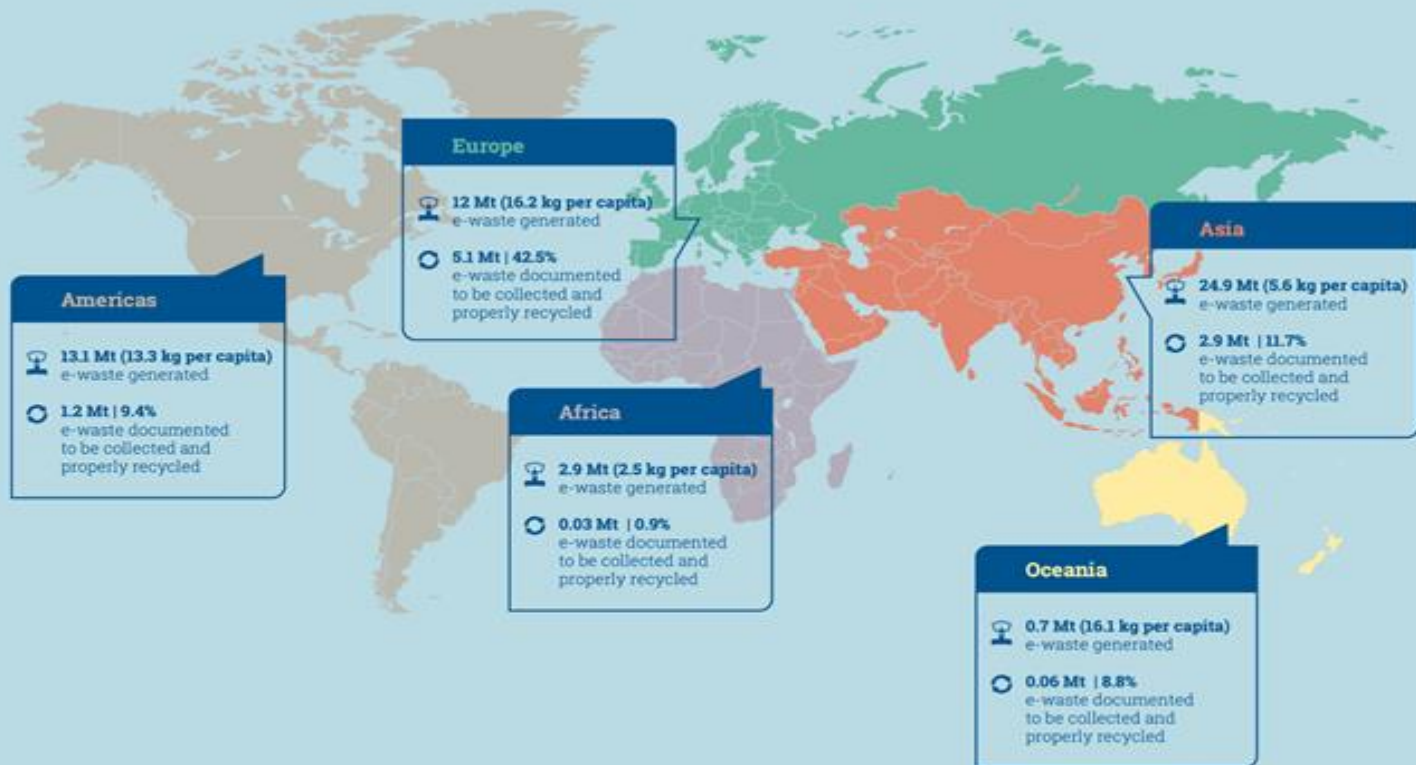
More jobs

Recycling our old electricals would create hundreds of new jobs in electrical reuse and recycling – and save valuable raw materials like gold, copper and steel.

WEEE generated per capita annually









Global e-waste documented to be collected and properly recycled



Global e-waste flows that are not documented



Collection and recycling rates



is estimated to be exported as second-hand products or e-waste



is discarded into waste bins in high-income countries

Recycled materials are reclaimed



The future



Future trends

Is green purchasing becoming more mainstream?

Better recovery of critical raw materials from smart tech and batteries that we need for future green tech.

Increasing focus on digital poverty and digital inclusion - devices, data and skills.

Valuing social impacts - benefits from increased reuse providing affordable tech and appliances to those in need.

New circular business models

Hire and leasing of products.

Service approaches based on delivering specific performance rather than exchanging ownership of a product.

Incentivised return systems for used products.

Active asset management tracking how clients use products and managing the re-use, repair or redeployment of these assets.

Collaborative consumption with products and services being rented or shared.

Products being designed for long life, supported by guarantees and trusted or self repair.

More information

All of our research is available on the link below:

<https://www.materialfocus.org.uk/material-focus-publications-and-research/>

100 TONNES OF COPPER
hidden in
unwanted
cables in
UK homes



Unwanted cables
stashed away in
UK homes could
circle the Earth
**MORE THAN
5 TIMES**



Erin wants to know what to do
with her bag of old electricals?



Our unwanted
electricals have a
**£160 MILLION
DONATION VALUE**
that could help
those in need



We purchase a massive
**53.5 MILLION
ELECTRICAL
ITEMS**
between Black Friday
and Christmas



Did you know
that even your
tiny human ear
buds can be
recycled?



Every year, the
magnetic materials
recycled from old
tech could help build
**3,687 WIND
TURBINES**



A massive
8 in 10
of us have been
DECLUTTERING
in lockdown
this year!



**MORE DATA
FOR KIDS =
MORE KIDS
LEARNING
ABOUT
RECYCLING**



This New Year we'll
throw away (or hoard)
**OVER 5 MILLION
UNWANTED
ELECTRICALS**
as a result
of Christmas
spending



20 million
of cables
and wires
are
**159,000
bikes**



Kim from Essex wants to
know if her son's remote
control car can be recycled?



There are nearly
**12 MILLION
UNWANTED
KETTLES**
going spare
in UK households



There are over
**200 MILLION
UNWANTED
CABLES, LAPTOPS
& SPEAKERS**
stashed away
across the UK



Salut from Birmingham wants to
know what to do with his
singing 'best phone'!



There are over
**8 MILLION
UNWANTED
HAIR DRYERS**



In UK households,
waiting to blow
away the cobwebs



Nearly 1 in 3
of us have
**SECRETLY
DITCHED**
a partner's old
kitchen gadgets



**44% of us
ADMIT TO
CHUCKING**
obsolete music
equipment



UK households are throwing



527 million
small old electricals, the average
of nearly 20 per household

Contact

Recycle Your Electricals Is brought to you by Material Focus.

Material Focus is a not-for-profit organisation - our vision is of a world where materials are never wasted.

Please follow us and share our content on social media



facebook.com/recycleyourelectricals



[@recycleelectric](https://twitter.com/recycleelectric)



[@recycleyourelectricals_](https://instagram.com/recycleyourelectricals)



www.recycleyourelectricals.org.uk



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Challenge 1: Design

Are there ways for the micromobility industry to leapfrog the automotive industry when it comes to application of **different technologies than Lithium-ion batteries**? Are there solutions viable when thinking about solid state batteries, next generation of batteries (such as Li-S) or hybrid energy systems?

Challenge 2: Sourcing

Our main challenge here is the **traceability** of raw materials, what can be done to increase transparency in the supply chain?

Challenge 3: Storage

The biggest challenges from an operational point of view in terms of storage is how **space consuming** storing facilities are which meet all requirements and regulations regarding health and safety, and the lack of solutions that cover a wider range of conditions regarding **humidity and temperature**.

Challenge 4: Charging

Battery charging is still a relatively 'black box' process where a charger is connected to the battery and a small light indicates the status of a battery. **Smart charging** solutions that focus on **energy density, battery degradation** and/or **speed vs safety** could improve battery lifespan and optimize operational use.

Challenge 5: Repairability

Repairing batteries is complex, requires a very specific expertise and is expensive. Can batteries be designed with **repair in mind**? The main things for us here are modularity, repairability, monitoring of a battery's state while in use and diagnosis when failures arise.

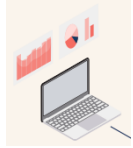
Are there ways to increase the repairability of the current batteries on the market? The main points of development for repairability are **preventative maintenance, cost** of dismantling and **cell monitoring/diagnostics**.

Challenge 6: EOL solutions

There is a lack of **scalable and meaningful second life application** for micromobility batteries, especially considering that when a battery is taken out of operation, roughly 80% of cells are still in a good state. What can be done to simplify the process of **cell diagnosis and categorization** and which second life solutions add sustainable value?

Voi has identified the following challenges to be considered by applicants to this Call.

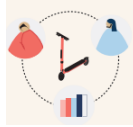
1. Data Analysis



Voi's fleet management teams work centrally to analyse how many vehicles should be placed in specific areas, when they need to be rebalanced, and when they are lost.

Need 1 - Voi needs improved monitoring and analysis of real-time data related to battery health of Voi fleets.

2. Identification of Vehicles for Maintenance and Repairs



Vehicles that require repairing are identified with help from sensors built into the vehicles and user reports, as well as inspections.

Need 2: Easier and improved ways to identify vehicles that require battery-related maintenance.

3. Battery Swaps



Voi's Swap Teams travel on cargo bikes or vans to inspect vehicles and swap to fully charged batteries

Need 3: Better ways to locate and swap batteries

4. In-field maintenance and repair



Vehicles are taken to Voi warehouses for maintenance and repairs.

Need 4: Ways of enabling in-field battery-related maintenance and repair tasks to reduce the need for transporting vehicles to warehouses and to extend battery/vehicle lifespan

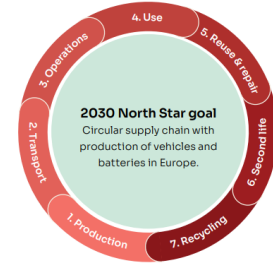
1. Operating fully circular vehicles

Voi aims to operate fully circular vehicles, produced in Europe with renewable energy by 2030. Voi already reuses spare parts for repairs and 71% of vehicles not in use receive a second life with their batteries via Voi Resell.

Need 5: Ways of establishing zero waste (including e-waste) in warehouses by 2024

Need 6: Tracking and reusing all spare parts (including electrical components) by 2023

Need 7: Reconditioning for damaged batteries by 2023



2. Responsible Sourcing

The Voyager 5 is Voi's most circular and repairable vehicle so far, featuring 30% recycled materials and 90% recyclable materials. Li-ion batteries are sourced from companies who operate mineral management systems to reduce the risk of using batteries that contain conflict minerals.

Need 8: Ways of sourcing and tracing materials more efficiently and responsibly.



For more information, please see these sources:

- <https://www.voiscooters.com/wp-content/uploads/2022/06/Voi-Vision-Statement-2022.pdf>
- <https://www.voiscooters.com/sustainability/>

How to apply



- Register by completing the online questionnaire on [esa-star registration](#) (this provides for the minimum 'light registration'): [Home - esa-star Registration System](#)
- Visit [esa-star publications](#) and search for this opportunity to download the official tender documentation. Use the official documents to prepare your proposal.
- Write your proposal and obtain a Letter of Support from your National Delegation. Contact information can be found under: [National Delegations | ESA TIA](#).
- Submit your proposal via [esa-star Tendering](#) by **05 March 2023**.
- ESA will evaluate your Proposal.

- 
- A blue sticky note with the word "Eligibility" written on it in black marker. The note is placed on a white surface, likely a desk. In the background, a portion of a keyboard is visible, showing keys labeled "control" and "option". A pen with a wooden barrel and a silver tip is also visible in the lower left corner.

Q&A

<https://business.esa.int/funding/invitation-to-tender/ict-and-electronic-devices-sustainability>